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# Water

Investing in natural capital

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# Acknowledgements

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# Key messages

**1. *Water, a basic necessity for sustaining life, goes undelivered to many of the world's poor.***

Nearly 1 billion people lack access to clean drinking water; 2.6 billion lack access to improved sanitation services; and 1.4 million children under five die every year as a result of lack of access to clean water and adequate sanitation services. At the current rate of investment progress, the Millennium Development Goal for sanitation will be missed by 1 billion people, mostly in Sub-Saharan Africa and Asia.

**2. *The existing provision of water and sanitation services generates considerable social costs and economic inefficiencies.***

When people do not have access to water, either large amounts of their disposable income have to be spent on purchasing water from vendors or large amounts of time, in particular from women and children, have to be devoted to carting it. This erodes the capacity of the poor to engage in other activities. When sanitation services are inadequate, the costs of water-borne disease are high. Cambodia, Indonesia, the Philippines and Vietnam, for instance, lose about US\$9 billion a year because of poor sanitation – or approximately 2 per cent of combined GDP. Access to reliable, clean water and adequate sanitation services for all is a foundation block of a green economy.

**3. *Business-as-usual (BAU) translates as a massive and unsustainable gap between global supply and water withdrawals.***

With no improvement in the efficiency of water use, water demand is projected to overshoot supply by 40 per cent in 20 years time. Historical levels of improvement in water productivity, as well as increases in supply (such as through the construction of dams and desalination plants as well as increased recycling) are expected to address 40 per cent of this gap, but the remaining 60 per cent needs to come from investment in infrastructure, water-policy reform and in the development of new technology. The failure of such investment or policy reform to materialise will lead to the deepening of water crises.

**4. The availability of an adequate quantity of water, of sufficient quality, is a service provided by ecosystems.** The management of, and investment in, ecosystems is therefore essential to address water security for both people and ecosystems in terms of water scarcity, the over-abundance of water (flood risk) and its quality.

**5. Accelerated investment in water-dependent ecosystems, in water infrastructure and in water management can be expected to expedite the transition to a green economy.**

Modeling suggests that, under the green investment scenario, water use at the global level is kept within sustainable limits and all the MDGs for water are achieved in 2015. Water use is more efficient, enabling increased agricultural, biofuel and industrial production. The number of people living in a water-stressed region is 4 per cent less than under BAU by 2030, up to 7 per cent less by 2050.

**6. When investment is coupled with improvements in institutional arrangements, entitlement and allocation systems; the expansion of Payments for Ecosystem Services; and the improvement of water charging and finance arrangements, the amount that needs to be invested in water can be reduced significantly.** Moreover, a significant proportion of water-management policies and measures in other sectors such as input subsidies are undermining opportunities to improve water management. Resolving global water supply problems is heavily dependent upon the degree to which agricultural water use can be improved. Irrigated land produces 40 per cent of the world's food and, as populations grow, a significant proportion of this water will need to be transferred to urban, commercial and industrial uses.





# 1 Introduction

## 1.1 The aim of this chapter

This chapter has three broad aims. First, it highlights the importance of providing all households with sufficient and affordable access to clean water supplies as well as adequate sanitation.

Second, it makes a case for early investment in water management and infrastructure, including ecological infrastructure. The potential to make greater use of biodiversity and ecosystem services in reducing water treatment costs and increasing productivity is emphasised.

Third, the chapter provides guidance on the suite of governance arrangements and policy reforms, which, if implemented, can sustain and increase the benefits associated with making such a transition.

## 1.2 Scope and definition

The scope of this chapter is restricted to freshwater ecosystems, the water supply and sanitation<sup>1</sup> sectors and the government and market processes that influence how and where this water is used.

The crucial contribution water makes to agriculture, fisheries, forestry, energy and industrial production is discussed in other chapters.

The perspective offered in this chapter is one that looks forward 20 years to 2030 and, where possible, to 2050. During the next 20 years, a considerable rise in demand for water of sufficient quantity and quality is expected and changes in local supply conditions are forecast.

The chapter builds on a substantial body of work undertaken in recent years by organisations and committees concerned about the way water resources are being managed.<sup>2</sup> To assist with its preparation, 11 background papers were prepared. References to these papers are marked in bold.

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1. The World Health Organisation defines "sanitation" as "the provision of facilities and services for the safe disposal of human urine and faeces. Inadequate sanitation is a major cause of disease world-wide and improving sanitation is known to have a significant beneficial impact on health both in households and across communities. The word 'sanitation' also refers to the maintenance of hygienic conditions, through services such as garbage collection and wastewater disposal." <http://www.who.int/topics/sanitation/en/>

## Structure of the chapter

This chapter identifies the contribution that water can play in assisting a transition to a green economy. We first present a vision of the role that water ecosystems can play in the transition to a green economy and then provide an overview of the world's water resources and the services offered by the water supply and sanitation sector. After highlighting some of the more unique characteristics of water, challenges and opportunities to make better use of water and water dependent ecosystems are identified. Building on this knowledge base, the benefits of investing in the water supply and sanitation sector as a means to assist with a transition to a green economy are quantified. The chapter closes by identifying institutional reforms, which, if implemented, would increase the returns from a commitment to a transition to a green economy.

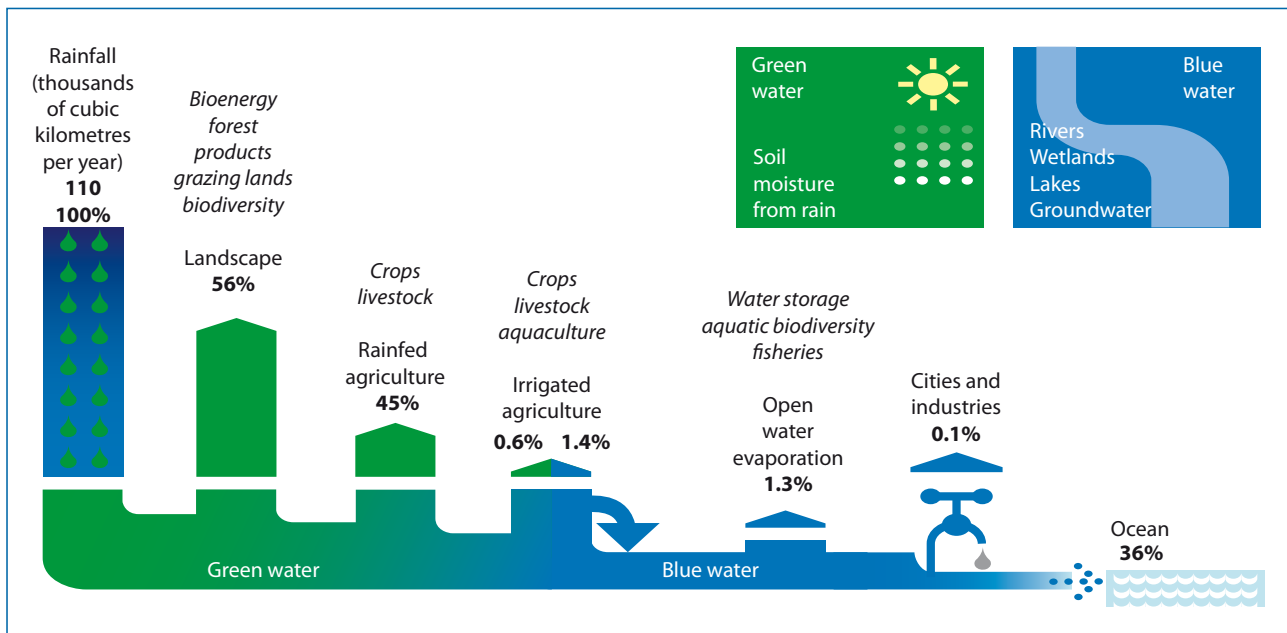
## 1.3 Water in a green economy – A vision

As stressed in earlier chapters, in a green economy there is emphasis on the pursuit of opportunities to invest in sectors that rely upon and use natural resources and ecosystem services. At the same time, there is a transition to a suite of policy and administrative arrangements that neither degrade the environment nor impose costs on others. The interests of future generations are considered carefully. In the case of water, many of the potential gains are achieved simply by deciding to invest in the provision of water and sanitation services. Where water is scarce, this scarcity is acknowledged and managed carefully. Progress towards the pursuit of green objectives can be accelerated through the redesign of governance arrangements, the improved specification of property

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2. The recommendations developed in this chapter have been significantly influenced by the:

- Development of the Dublin principles in 1992 which observes that "Water has an economic value in all its competing uses and should be recognized as an economic good" (Global Water Partnership 1992);
- Camdessus Report on financing water infrastructure that called for drastic improvements in accountability, transparency and capacity-building in the public utility sector coupled with a doubling of funding for the sector (Winpenny 2003);
- Guria Task Force Report on "Financing water for all" which recommends a transition to full cost recovery, the phasing out of subsidies and the devolution of responsibility for water supply and treatment to local government and municipalities (Guria 2006);
- World Commission on Dams (2000) which warned of the need to carefully assess the costs and likely benefits of major infrastructure investments;
- World Health Organization's various reports on global water supply and sanitation; and
- 2030 Water Resources Group's report (2009) on ways to avoid water crises.



**Figure 1: "Green water" refers to rainwater stored in the soil or on vegetation, which cannot be diverted to a different use. "Blue water" is surface and groundwater, which can be stored and diverted for a specific purpose**

Source: after Molden (2007)

rights, the adoption of policies that reflect the full costs of use including the costs of adverse impacts on the environment, and through improved regulation. Use is kept within sustainable limits.

In green economies, the role of water in both maintaining biodiversity and ecosystem services and in providing water is recognised, valued and paid for. The use of technologies that encourage efficient forms of recycling and reuse is encouraged.

## 1.4 Measuring progress towards a green economy

In many countries, there is a lack of reliable data on the water-storage capacities of river basins, the condition of built infrastructure and the performance of the water supply and sanitation sector. One of the more significant opportunities to improve investment and management is to assemble data in a manner that enables the performance of one region to be accurately compared with other regions.

Signposts of success in terms of progress towards a greener set of economic arrangements include:

- Evidence of increased investment in the water supply and sanitation sector that gives consideration to the environment;
- The formal definition of rights to use water and its allocation to users and the environment;

- Legislative recognition of the important role that ecosystem services can play in supporting an economy;

- Investment in the development of institutional capacity to manage ecosystems, including water, on a sustainable basis or using an ecosystem approach;

- The removal of policies that discourage ecosystem conservation and/or have perverse effects on water use and investment;

- Progress towards arrangements that reflect the full costs of resource use in ways that do not compromise the needs of disadvantaged people in a community; and

- Addressing ecosystem degradation by increasing efforts for restoring and protecting ecosystems critical to supply of water quantity and quality.

Indicators to be tracked include data on:

- The number of people without access to reliable supplies of clean water and adequate sanitation;

- The volume of water available per person in a region;

- The efficiency of water supply in the urban sector and water use;

- The efficiency of water use in the agricultural and industrial sectors; and

- The "water footprint" of companies and countries.

## 1.5 The world's water resources

Access to the world's water resources is heavily dependent upon the nature of the water cycle. While a massive amount of water reaches the earth's land surface, much less, around 40 per cent, makes its way into creeks, rivers, aquifers, wetlands, lakes and reservoirs, before cycling back into the atmosphere (see Figure 1). Of the water that is extracted for human purposes, on average, approximately:

- 70 per cent is used for agricultural purposes;
- 20 per cent is used by industry (including power generation); and
- 10 per cent is used for direct human consumption.

Given that the vast majority of usable fresh water is channelled towards agriculture, any global consideration of water allocation must consider the factors that determine the efficiency of water use in the sector. Irrigated land produces around 40 per cent of the world's

food (Hansen and Bhatia 2004; **Tropp 2010**). One of the biggest challenges facing water managers is to find a way to significantly increase the productivity of irrigated agriculture so that water can be transferred to other sectors without adversely affecting the environment or food security. In many parts of the world there are few opportunities to enhance supplies at reasonable cost.

But general observations can be misleading. No two water bodies are the same. Managing large, complex, trans-boundary water systems typically requires a different approach to overseeing smaller water systems, where local issues are often all that need to be considered. In developing countries, water management and investment is typically geared towards ways of reducing poverty and enabling economic development, while the priority for developed nations tends to be maintaining infrastructure and supplying access to water at reasonable cost. Demand and supply also vary greatly. In Singapore, for example, almost all water is extracted for urban and industrial purposes, while in many other parts of the world, the majority of water is extracted for agricultural or mining purposes (Cosgrove and Rijsberman 2000).

## 2 Water: a unique natural resource

Unlike most other natural resources, water flows readily across and through landscapes in complex ways that affect its availability and opportunities to manage it. Understanding these water flows is critical to the design of investment programmes and policies necessary to support a transition to a green economy.

### 2.1 Services from natural infrastructure

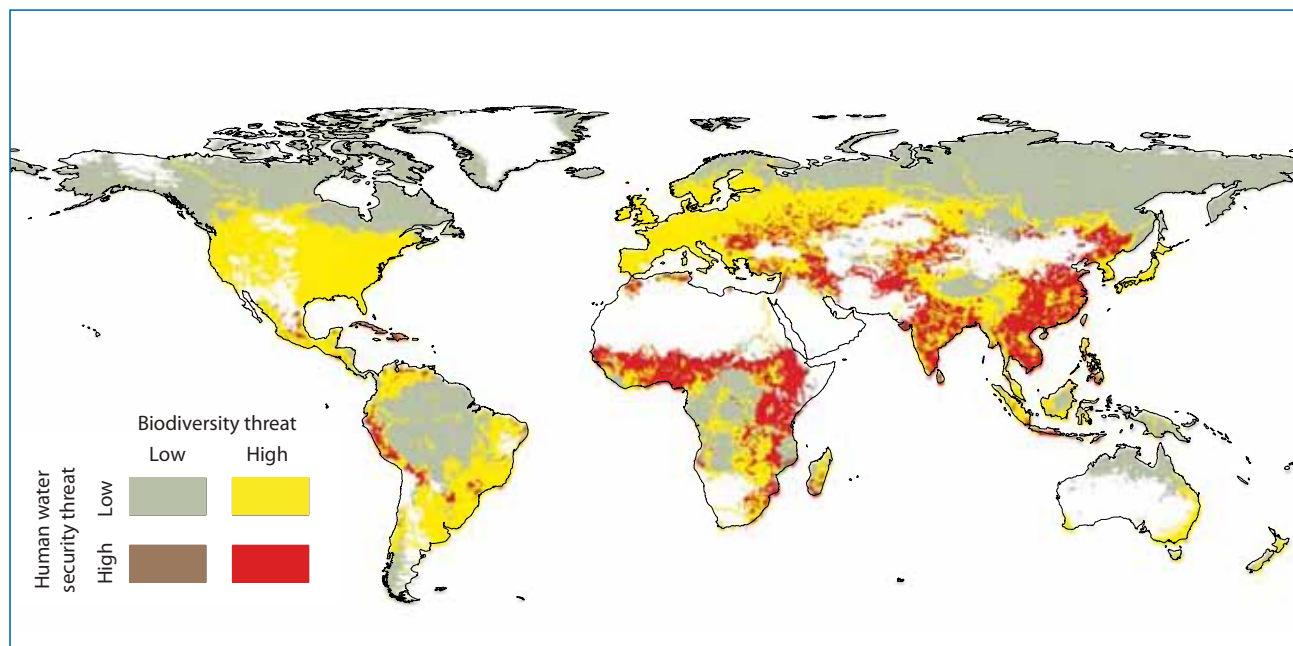
Water makes an irreplaceable contribution to ecosystem services that stem from the earth's "natural capital". Protecting the natural ecosystems of river basins and restoring degraded catchment areas is crucial to securing the world's water supplies, maintaining their quality, regulating floods and mitigating climate change (Khan 2010; TEEB 2008, 2009a, b, c). The role of other ecosystems, such as forests, wetlands and floodplains in providing access to water also needs to be recognised and quantified – gauging the true value that these ecosystems provide is a key part of charting a course to a green economy.

Recent analysis is showing a close global correlation between the threats to biodiversity and threats to water security. As shown in Figure 2, regions where

water security is high but the threat to biodiversity is low are rare. When the threat to water security is high, usually the threat to biodiversity is high. This suggests that there may be considerable opportunities for governments to improve biodiversity outcomes by investing in water security (Vörösmarty et al. 2010). Water-dependant ecosystems also play an important role in the provision of cultural benefits (Millennium Ecosystem Assessment 2005).

### 2.2 Water accounting

As water flows through and across land, it is used and reused. This makes information about water difficult to assemble and use for management. When, for example, a policy promotes a more efficient irrigation system, it is critical to decide whether or not the "savings" are to be used to expand irrigation or returned back to the river or aquifer from which the water was taken (Molden 1997). Gains in one area can be associated with losses in another area. When the savings are not returned back to the river or aquifer, the result can be a significant reduction in the quantity of water available to the environment and to other users (Independent Evaluation Group 2010).



**Figure 2: Prevailing patterns of threat to human water security and biodiversity. Adjusted human water security threat is contrasted against incident biodiversity threat. A breakpoint of 0.5 delineates low from high threat**

Source: Vörösmarty et al. (2010)

Another common water accounting error is to assume that ground and surface water systems are not connected to one another and to administer them separately. Many rivers play an important role in replenishing aquifers, while aquifers can provide much of a river's base flow (Evans 2007). Failing to account for these interactions can result in the serious problems of over-use and degradation. One administrative solution is to reverse the onus of proof and require managers to assume that ground and surface water resources are linked and manage them as a single connected resource until such time as disconnection can be shown (NWC 2009).

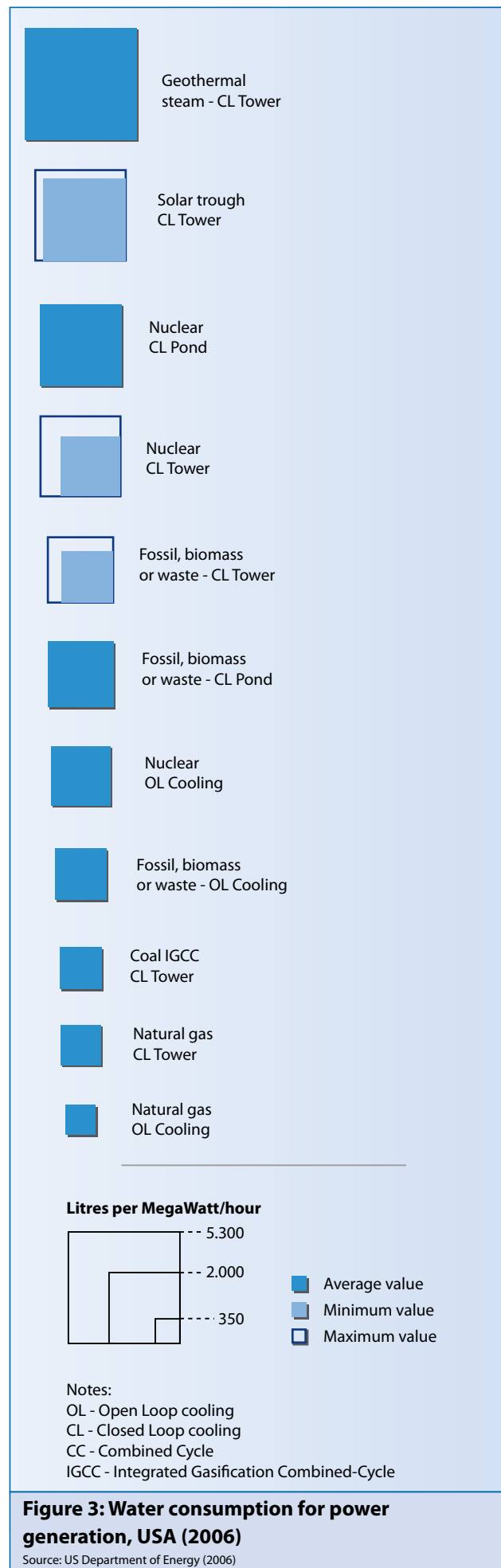
Land-use changes can have similar effects on the volume of water available for use. Whenever someone establishes a plantation forest, terraces a hillside, constructs a farm dam, etc., typically run-off is reduced and, as a result, the quantity of water available for extraction from a river or aquifer is less than it otherwise would be. Accounting for water in a way that is consistent with the hydrological cycle and that avoids double counting of its potential to contribute is critical to developing the robust allocation and management systems that underpin a green economy (Young and McColl 2008).

### 2.3 Water and energy

The interdependence of water and energy demands also needs careful attention as arrangements are put in place for a transition to a green economy. There are at least two dimensions to this relationship.

First, water plays an important role in energy generation, notably as a coolant in power stations. In the United States of America, for example, 40 per cent of industrial water-use is for power-station cooling (National Research Council 2010), although water-use efficiency varies with the technology used (Figure 3). By 2030, it is expected that 31 per cent of all industrial water-use in China will be for cooling power plants (2030 Water Resources Group 2009). Generally, as countries become wealthier and more populous, industrial demand for water is expected to increase. In China, more than half of the increase in demand for water over the next 25 years is expected to result from a significant expansion in its industrial sector (see Figure 10), which will need to be accommodated through a simultaneous reduction in the amount of water used for irrigation in the agricultural sector.

Second, the water supply and sanitation sector is a large consumer of energy. Relative to its value, water is heavy and in energy terms expensive both to pump over long distances and to lift. In California, USA, where large volumes of water are transported over long distances, the water sector consumes 19 per cent of this state's electricity and 30 per cent of its natural gas (Klein et al. 2005).



**Figure 3: Water consumption for power generation, USA (2006)**

Source: US Department of Energy (2006)

In developed countries, the relatively high energy costs of pumping and treating water for household, industrial or mining purposes are broadly accepted. In developing countries, great care must be taken to ensure that water treatment and distribution systems remain affordable. The relatively modest financial returns from food production in both developed and developing countries means it rarely pays to pump water over long distances for agricultural purposes. In recognition of this, Saudi Arabia has recently shifted its food security policy from one that subsidises water use at home to one that invests in the development of agriculture in other countries where water supplies are more abundant. This is enabling Saudi Arabia to access food at more affordable prices and use the revenue saved for other, more sustainable, purposes (Lippman 2010).

Appreciation of the nexus between water and energy highlights a set of green investment opportunities that are starting to emerge. In Durham, Canada, for example, a water efficiency field trial<sup>3</sup> was able to reduce water use by 22 per cent, electricity by 13 per cent and gas by 9 per cent with a resultant annual reduction in CO<sub>2</sub> emissions of 1.2 tonnes per household – an 11 per cent reduction (Veritec Consulting 2008).

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3. The field trial took a sample of 175 households in the region of Durham, east of Toronto. The sample homes were given upgrades in efficient clothes washers, dishwashers, toilets, showerheads, fridges, and landscape packages to quantify the potential water, energy, gas, and CO<sub>2</sub> savings from efficient fixtures, appliances, and landscape design. To control and measure demand for each of the resources, sub-meters and data loggers were installed on fixtures and appliances within the home. The savings in resources could be attributed to both efficient fixtures and appliances and efficient water and energy use habits of the homeowners. The annual utility cost savings are expected to be more than US\$200 a year, which allows recovery of the additional installation cost in 3.4 years.

## 3 Challenges and opportunities

This section identifies the challenges associated with water scarcity and declining water quality in many parts of the world and it outlines opportunities for societies to more efficiently manage their water resources and make the transition to a green economy and, in so doing, achieve the Millennium Development Goals.

### 3.1 Challenges

#### Poverty, access to clean water and adequate sanitation services

Nearly 1 billion people lack access to clean drinking water and 2.6 billion lack access to improved sanitation services (WHO/UNICEF 2010). As a direct result, every year, 1.4 million children<sup>4</sup> under five die as a result of lack of access to clean water and adequate sanitation services (UNICEF 2004). In east Nigeria and north

4. 3,900 children per day.

#### Box 1: Economic impacts of poor sanitation

Cambodia, Indonesia, the Philippines and Vietnam lose an estimated US\$9 billion a year because of poor sanitation (based on 2005 prices). This amounts to around 2 per cent of their combined GDP, varying from 1.3 per cent in Vietnam, 1.5 per cent in the Philippines, 2.3 per cent in Indonesia and 7.2 per cent in Cambodia.

The annual economic impact of inadequate sanitation is approximately US\$6.3 billion in Indonesia, US\$1.4 billion in the Philippines, US\$780 million in Vietnam and US\$450 million in Cambodia. In these four countries, the total value of this impact is US\$8.9 billion per year.

In 1991, a cholera epidemic swept through most of Peru<sup>5</sup> and cost US\$1 billion to control. If one tenth of this amount (US\$100 million) had been spent on the provision of sanitation services the epidemic would not have occurred.

Source: World Bank – Water and Sanitation Program (2008) and Tropp (2010)

5. The epidemic also spread into several other countries in South, Central and North America

Cameroon, every 1 per cent increase in use of unprotected water sources for drinking purposes is directly associated with a 0.16 per cent increase in child mortality (Ward et al. 2010).

Gleick (2004, 2009) argues that failure to provide people with affordable and reliable access to water and sanitation services is one of humankind's greatest failings. Lack of sanitation makes people sick. When water is unclean, water-borne diseases such as diarrhoea and water-washed diseases including scabies and trachoma are common (Bradley 1974). Diarrhoea is the third most common cause of child mortality in West Africa after malaria and respiratory infections (ECOWAS-SWAC/OECD 2008). New water-borne diseases such as the Whipple disease are still emerging (Fenollar et al. 2009).

The adverse impacts of water-borne disease on an economy can be large (Box 1). When people are sick, they cannot work and, among other things, considerable expenditure on medical treatment is needed.

The adverse impacts of inadequate access to clean water, however, do not stop with water-borne disease. When water is not on tap, people (mainly women and children) must either spend a large amount of time fetching water or pay high prices for it to be carted to them. In Western Jakarta, Indonesia, the cost of water purchased from a water cart is ten to fifty times the full cost to a water utility of establishing a reliable mains water supply (Fournier et al. 2010). In circumstances, the challenge is to find a way to convince governments and private investors to go ahead when there is a widespread perception that poor people are not able to pay for water (services) and that it is not cost-efficient to supply water to informal settlements. A lack of easy access to clean water also erodes the capacity of the poorest to engage in other activities. When children, for example, spend a large proportion of their days fetching water, they have less opportunity to attend school and gain the education necessary to escape from poverty. When women are forced to spend time carting water they have little opportunity for gainful employment elsewhere. More than a quarter of the population of East Africa live in conditions where every trip to collect water takes more than half an hour (WHO/UNICEF 2010).

From a government perspective, when water supply and sanitation services are inadequate, large amounts of revenue are spent dealing with the impacts of disease rather than generating wealth (Tropp 2010).

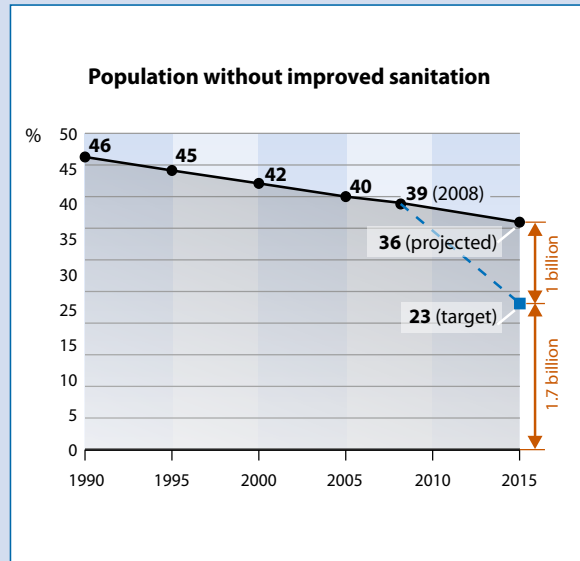
## Box 2: Millennium Development Goals and water

In 2000, governments committed to a wide range of Millennium Development Goals (MDG) that rely upon access to water and made a specific commitment to halve the number of people without access to clean water and adequate sanitation by 2015.

The 2010 update on progress towards the water specific goals reports that 884 million – nearly 1 billion people – lack access to clean drinking water. When it comes to sanitation, 2.6 billion people do not have access to improved sanitation services. One in seven of those people without access to adequate sanitation services live in rural areas (WHO/UNICEF 2010).

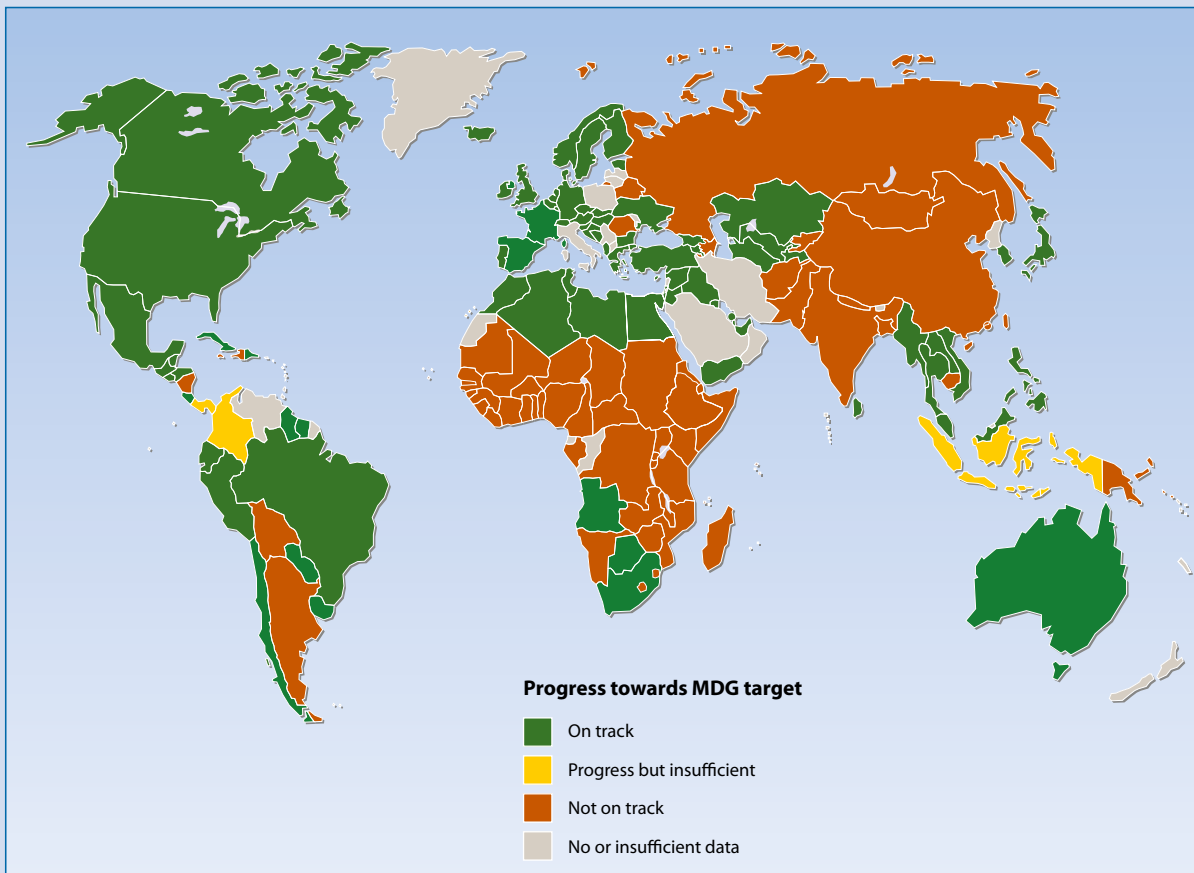
At the current rate of investment progress, the Millennium Development Goals for sanitation will be missed by 1 billion people (Figure 4). Most of these people live in sub-Saharan Africa and Asia (Figure 5).

Significant progress has been made in India and China (WHO/UNICEF 2010).



**Figure 4: Global progress towards Millennium Development Goals’ target to reduce the number of people without access to adequate sanitation services to 1.7 billion people by 2015.**

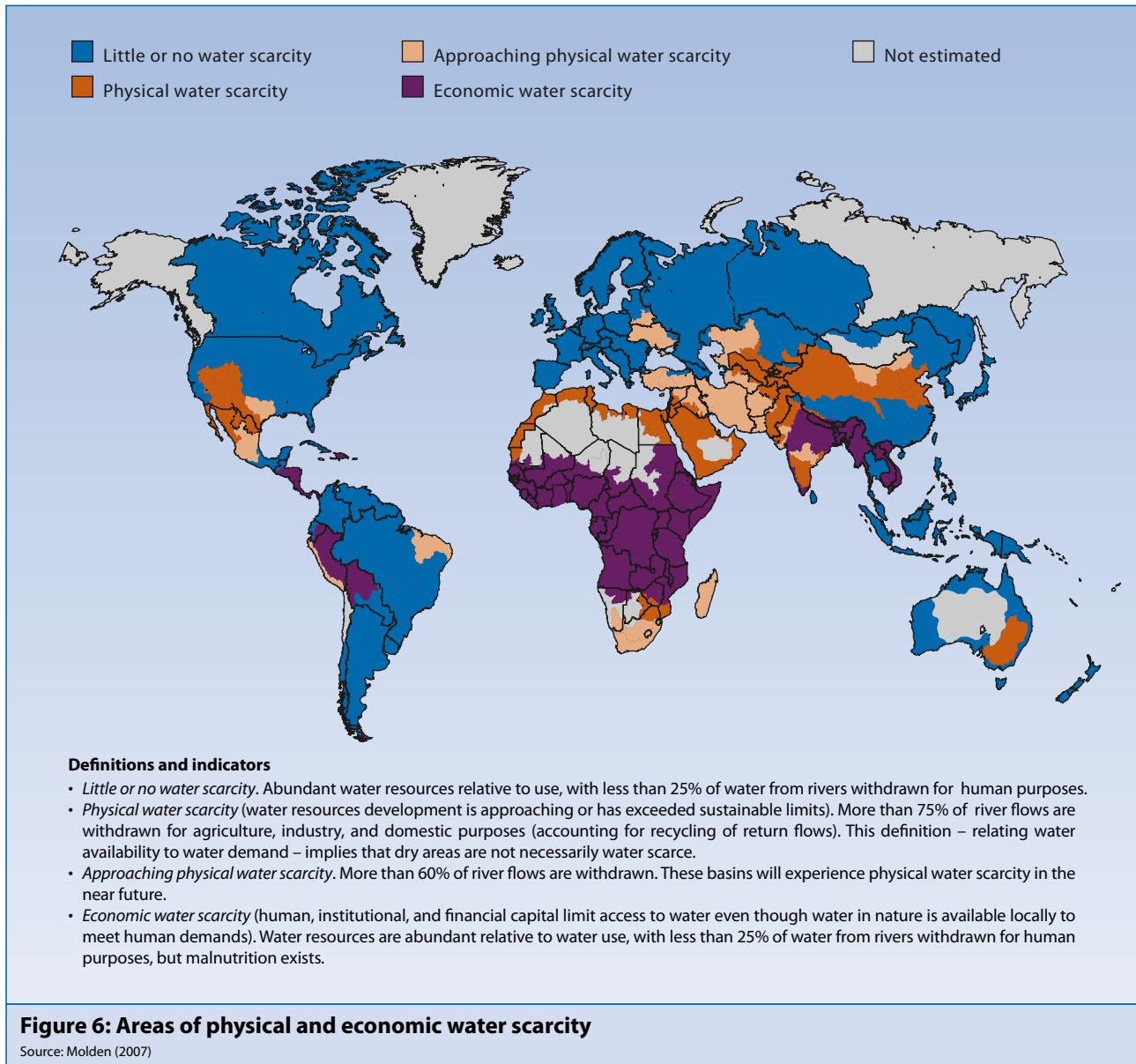
Source: WHO/UNICEF (2010)



**Figure 5: Progress towards attainment of the Millennium Development Goals’ sanitation target to half the number of people without adequate sanitation by 2015**

Source: WHO/UNICEF (2010)





In recognition of these fundamental and pressing challenges, governments have committed collectively to a set of Millennium Development Goals, which, among other things, aim to halve the number of people without access to clean water and adequate sanitation services by 2015 (Box 2). By providing access to clean water and adequate sanitation services at an affordable price people can begin to save, invest and take a longer-term view of their future. A transition to greener approaches to resource use and investment becomes possible.

**Water scarcity**

Exploring opportunities to invest in the construction of dams, the International Water Management Institute (IWMI) has identified two types of water scarcity: physical scarcity and economic scarcity (Figure 6). In regions where there is physical scarcity, the sustainable supply limit has been reached and little opportunity to construct more dams remains. In

regions where the scarcity is economic, however, it is possible to increase supplies if the financial resources necessary to build a new dam can be found. IWMI is of the view that economic scarcity is widespread in sub-Saharan Africa and in parts of South and South-East Asia (Molden 2007).

There is general consensus that when people have access to less than 1,700 cubic meters of water per year, a considerable proportion of them will be trapped in poverty (Falkenmark et al. 1989). Taking a different approach, the Organisation for Economic Cooperation and Development (OECD) defines water stress as “severe” when the ratio of total water use to renewable supply exceeds 40 per cent (OECD 2009). Using this measure, the OECD has estimated that by 2030 nearly half the world’s population (3.9 billion people) will be living under conditions of severe water stress (Figure 7). The reasons for the emergence of this scarcity include:

■ *Population increase* – by 2030 the world's population will have increased by 2.4 billion people. All of these people can be expected to demand access to water for basic needs, to supply industrial goods and grow food.

■ *Increased living standards* – as countries develop and people become wealthier, they tend to consume more water and more water-intensive products such as meat.

■ *Over-exploitation* – around the world a considerable proportion of aquifers and river systems are over-used. It has been estimated that 15 per cent of India's total agricultural production is being delivered via groundwater depletion – the situation that occurs when extraction exceeds replenishment (Briscoe and Malik 2006).

■ *Water pollution* – an increasing number of water supplies are becoming contaminated by pollutants, with the consequence that less is available for use.

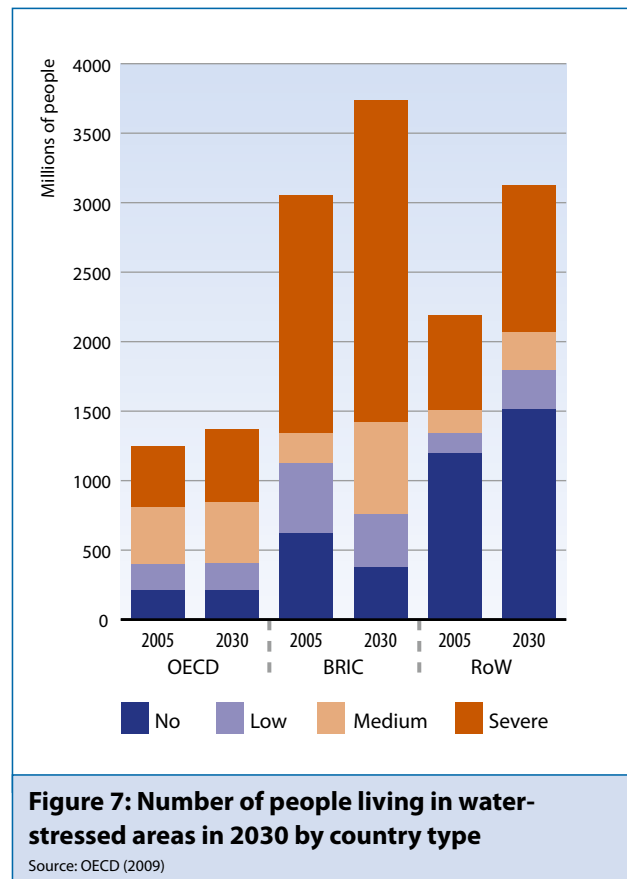
■ *Ecosystem degradation* – over the last 50 years ecosystems have been degraded faster than ever before (Millennium Ecosystem Assessment 2005). Freshwater ecosystems, which provide critical services such as the purification of water by wetlands or forests, have been among the hardest hit.

■ *Adverse climate change*<sup>6</sup> – when combined with effects of climate change on dryland production systems, the International Food Policy Research Institute estimates that the aggregate effect of climate change is likely to be a significant reduction in total agricultural productivity. The greatest adverse impacts of climate change on people are expected in South Asia. In the next 40 years, child malnutrition is expected to increase by 20 per cent as a direct result of climate change (Nelson et al. 2009).

### Balancing supply and demand

In an attempt to understand the magnitude of this emerging water-scarcity challenge, the 2030 Water Resources Group has projected global demand for water

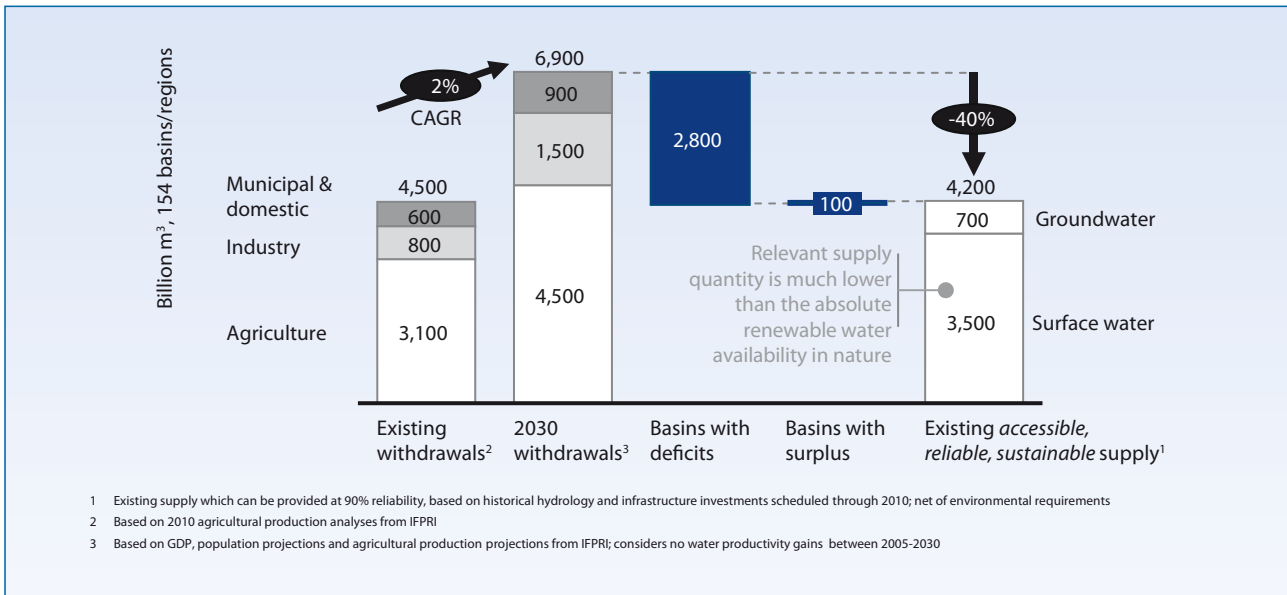
6. The IPCC Fourth Assessment Report lists 32 examples of major projected impacts of climate change amongst eight regions (covering the whole Earth). Of these: 25 include primary links to hydrological changes; of the other seven, water is implicated in four and two are general; only one refers to main impacts not obviously linked to the hydrological cycle: coral bleaching. The IPCC technical report (2008) underpinning this assessment report concludes unambiguously, *inter alia*, that: "the relationship between climate change and freshwater resources is of primary concern and interest". So far, "water resource issues have not been adequately addressed in climate change analyses and climate policy formulations"; and, according to many experts, "water and its availability and quality will be the main pressures, and issues, on societies and the environment under climate change". The Scientific Expert Group Report on Climate Change and Sustainable Development (2007) prepared for the 15th Session of the Commission on Sustainable Development came to similar conclusions.



and, under different scenarios, compared it with likely supply. They concluded that if there is no improvement in the efficiency of water use, in 20 years time (2030) demand for water could outstrip supply by 40 per cent (Figure 8). Clearly, a gap of this magnitude cannot (and will not) be sustained.

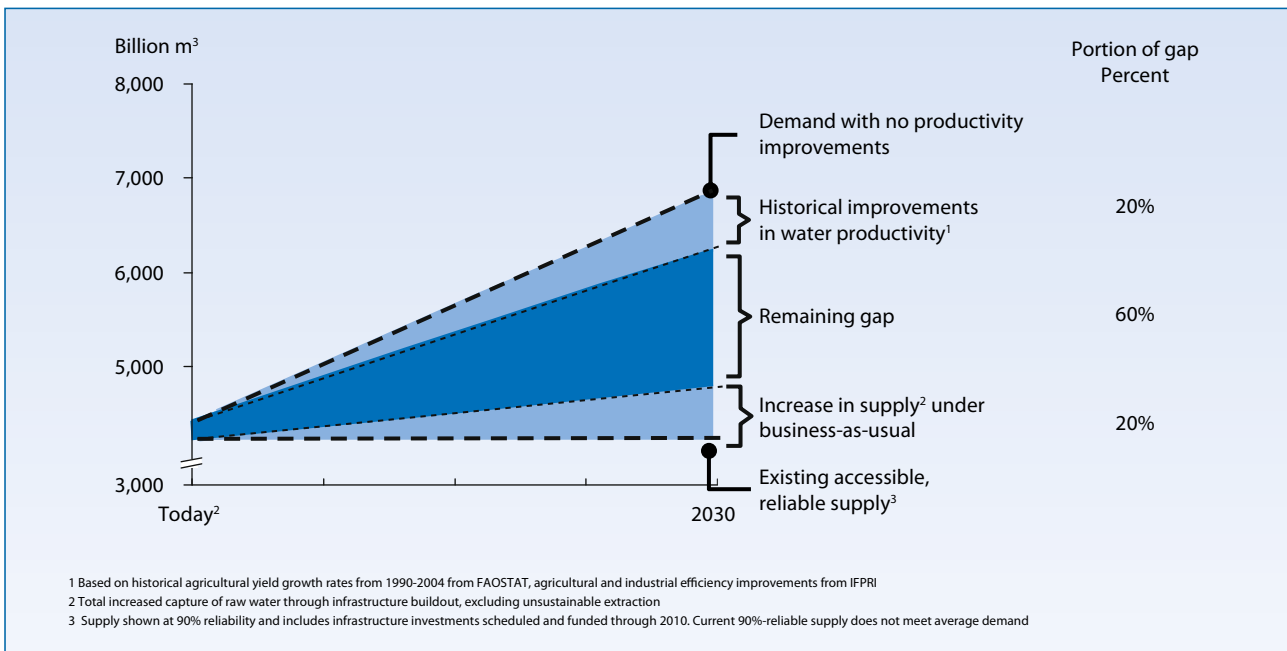
Figure 9 offers an alternative perspective on the magnitude of the emerging water-supply challenge. Under a business-as-usual scenario, improvements in water productivity can be expected to close around 20 per cent of the gap between global demand and supply. Increases in supply through the construction of dams and desalination plants, coupled with actions such as increased recycling, can be expected to close the gap by a similar amount. The remaining 60 per cent, however, must come from increased investment in infrastructure and water-policy reforms that improve the efficiency of water use. If the resources are not found to facilitate a significant increase in efficiency and if the water-policy reforms not implemented, water crises must be expected to emerge. Figure 9 suggests that the average rate of improvement in water productivity and supply enhancement needs to increase at double the rate of improvement achieved in the past decade. Globally, the time for procrastination is past.

Figure 10 shows the nature of expected increase in demand for water throughout the world. As discussed,



**Figure 8: Aggregated global gap between existing accessible, reliable supply and 2030 water withdrawals, assuming no efficiency gains**

Source: 2030 Water Resources Group (2009)



**Figure 9: Projection of the global demand for water and, under a business-as-usual scenario, the amount that can be expected to be met from supply augmentation and improvements in technical water use efficiency (productivity)**

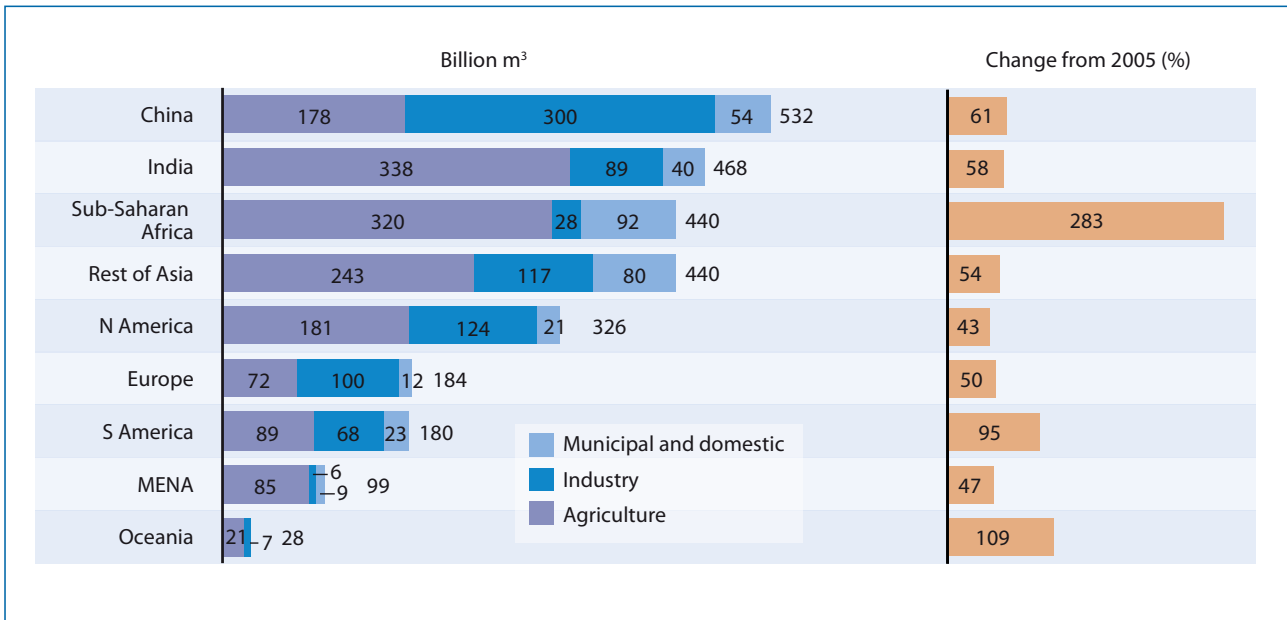
Source: 2030 Water Resources Group (2009)

one of the more significant challenges is to find ways to supply more water to the industrial sector while increasing agricultural production. Significant transfers of water from rural areas to the industrial sector can be expected, especially in China and in North America (2030 Working Group 2009). In anticipation of the pressure that these shortages will place on water-dependent business, a number of large companies are beginning to quantify their water footprint and the nature of the water-related risks they face (Lloyds 2010; United Nations 2010a).

### 3.2 Opportunities

#### Investing in biodiversity and ecosystem services

In terms of ecosystem health and function, global assessments of the health of the world's water river systems and aquifers suggest that the aggregate trend is one of decline (Millennium Ecosystem Assessment Report 2005; WWF's Living Planet Report 2010; the UN World Water Development Report 2010). Examples of this decline include:



**Figure 10: Assessment of expected increase in the annual global demands for water by region**

Source: 2030 Water Working Group (2009)

■ Barriers have been laid across China’s Taihu Lake to stop regular algal blooms reaching the water treatment plant that supplies water to over 2 million people (Guo 2007);

■ From October 2002 until October 2010, the absence of flow has meant that dredges have been used to keep the mouth of the Australia’s River Murray open to the sea;

■ In Manila, the Philippines, groundwater extraction, primarily for industrial purposes, is lowering the water table at a rate of between 6 metres and 12 metres per year (Tropp 2010);

■ In 1997, China’s Yellow River flowed all the way to the sea only for 35 days and for much of the year this river’s last 400-plus miles were dry (Fu 2004).

### Box 3: Two examples of governments investing in river restoration

#### Korea

In July 2009, the Republic of Korea announced a Five-Year Plan for Green Growth in order to implement the National Strategy for Green Growth over the period 2009-2013. This includes a 22.2 trillion Korean won (US\$ 17.3 billion) investment in a Four Major Rivers Restoration Project. The five key objectives of the project are as follows: (1) securing sufficient water resources against water scarcity, (2) implementing comprehensive flood control measures, (3) improving water quality whilst restoring the river-basin ecosystems, (4) developing the local regions around major rivers, and (5) developing the cultural and leisure space at rivers. Overall, it is expected that the project will create 340,000 jobs and generate an estimated 40 trillion won (US\$ 31.1 billion) of positive economic effects as rivers are restored to health.

#### Australia

In January 2007, the Australian government announced a A\$10 billion (US\$10 billion) commitment to restore health to the seriously over-allocated Australia’s Murray Darling basin and appoint an independent authority to prepare a new plan for the basin using the best available science. Some A\$3.1 billion is being spent on the purchase of irrigation entitlements from irrigators and the transfer of these entitlements to a Commonwealth Environmental Water Holder, A\$5.9 billion on the upgrade of infrastructure with half the water savings going to the environment and A\$1 billion on the collection of the information necessary to plan properly.

Sources: Office of National River Restoration (under the Ministry of Land, Transport and Maritime Affairs) (2009); Korean Ministry of Environment and Korea Environment Institute (2009) and Murray Darling Basin Authority (2010). See also <http://www.theaustralian.com.au/news/nation/prime-ministers-10-billion-water-plunge/story-e6frg6nf-1111112892512>

Biome/ecosystem	Typical cost of restoration (high-cost scenario)	Estimated annual benefits from restoration (avg. cost scenario)	Net present value of benefits over 40 years	Internal rate of return	Benefit/cost ratio
		US\$/ha	US\$/ha	%	Ratio
Coastal	232,700	73,900	935,400	11%	4.4
Mangroves	2,880	4,290	86,900	40%	26.4
Inland wetlands	33,000	14,200	171,300	12%	5.4
Lake/ivers	4,000	3,800	69,700	27%	15.5

**Table 1: Examples of the estimated costs and benefits of restoration projects in different biomes**  
Source: Adapted from TEEB (2009a)

There is a new recognition of the positive synergy that emerges between healthy environments and healthy communities. As documented by Le Quesne et al. (2010), some countries are now investing large amounts of money in the restoration of degraded river systems and the development of policies and administrative arrangements designed to prevent degradation of these systems. Two examples are summarised in Box 3. Table 1 summarises the general nature of returns to investment in the restoration of ecosystems. When astute investments in the restoration of ecosystems are made, internal rates of return in excess of 10 per cent are attainable.

#### Investment in sanitation and drinking water supply

In many developing countries, one of the biggest opportunities to expedite a transition to a green economy is to invest in the provision of water and sanitation services to the poor.

A recent estimate puts the cost of achieving the 2015 Millennium Development Goals (MDG) at US\$142 billion per year for providing sanitation services and US\$42 billion per year for drinking water supply to households (Hutton and Bartram 2008b). More investment is required for sanitation services than drinking water as the number of households without access to adequate sanitation services is much higher (WHO/UNICEF 2010; Tropp 2010).

Although the amount of money needed to attain the Millennium Development Goals for water is considerable, when spread over a number of years and divided by the number of people expected to benefit from such expenditure, the investment case is strong. In Ghana, for example, the OECD estimates that investment of US\$7.40 per person per year over a decade would enable the country to meet its MDG target (Sanctuary and Tropp 2005). Estimates of the required per capita expenditure in Bangladesh, Cambodia, Tanzania and Uganda range from US\$4 to US\$7 per capita per year (UN Millennium Project 2004; Tropp 2010).

Taking a different approach, Grey (2004) has estimated the amount that each sub-Saharan country would

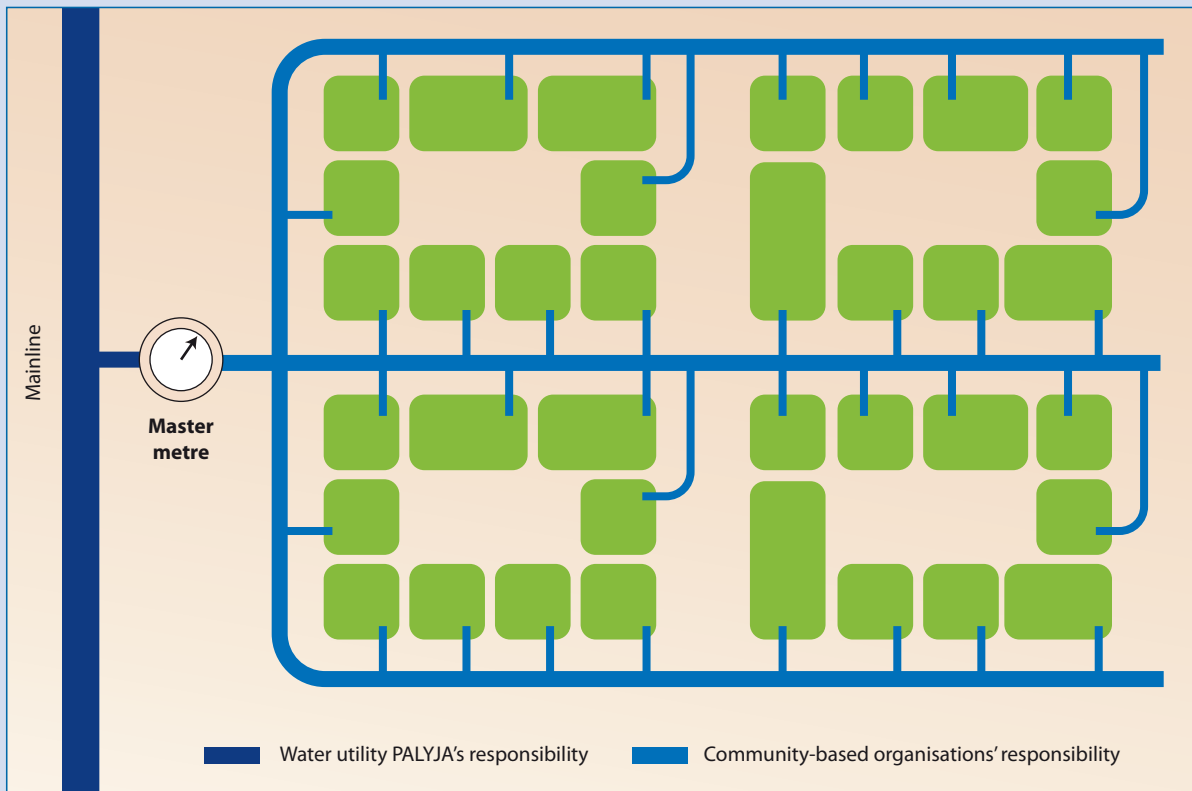
need to spend to achieve water supply and sanitation standards now achieved in South Africa. Depending upon the country, the amount needed to be spent varied from US\$15 to \$70 per capita per year over the ten years from 2005 to 2015.

As shown later in this chapter, returns to investment in the provision of these services can be high. In particular, Sachs (2001) has found that the average rate of economic growth in developing countries where most of the poor have affordable access to clean water and adequate sanitation is 2.7 per cent greater than that attained in countries where these services are not well supplied.<sup>7</sup> This observation, reinforced by background papers prepared for this chapter (Tropp 2010; Ward et al. 2010), suggests that failure to invest adequately in the provision of affordable access to clean water and adequate sanitation acts as a barrier to development and that early investment in these areas is a necessary precondition to progress. Grey and Sadoff (2007) argue that a minimum amount of investment in water infrastructure is a necessary precondition to development and using a range of case studies identify a close association between adequate investment in infrastructure and environmental degradation.

#### Investing in smaller, local water-supply systems

As observed by Schreiner et al. (2010), the presence of economic water scarcity should not be interpreted as a recommendation for the construction of large dams. In many cases, greater returns can be achieved from the construction of smaller storages that are built by and serve local communities. At this scale, community engagement and management of infrastructure is easier and adverse environmental impacts tend to be fewer in both urban and rural settings (Winpenny 2003).

7. Sachs (2001) estimated that the rate of growth in GDP per capita in countries where most of the poor had access to clean water and adequate sanitation services was 3.7 per cent. When these services are not available, however, he found that the average annual rate of growth in GDP per capita was 1.0 per cent.



**Figure 11: Schematic representation of a master meter system managed by a community-based organisation**

### Box 4: Micro-scale infrastructure provision in Western Jakarta

In Jakarta, Indonesia, a significant proportion of the population lives in informal settlements. While the government does not want to legitimise the unlawful occupation of land, it realises that the provision of access to safe water and sanitary conditions is necessary. A private water utility, PALYJA, is responsible for water supply in Western Jakarta and it is expected to supply water to all residents, including those in informal settlements. To this end, PALYJA has a water-supply contract with the government whereby they are paid for the cost of delivering water to users and for the cost of building and maintaining the necessary infrastructure.

As part of this process, PALYJA is trialling the provision of access to groups of informal houses by establishing

community-based organisations. Each organisation is given access to a single master water meter and is responsible for the management of the community's water-supply infrastructure as well as paying for the volume of water taken (Figure 11). MercyCorps has helped connect 38 households to a single meter, while USAid's Environmental Service Program (ESP) has brought 58 households together. Once established, the community signs a supply contract with PALYJA, with a special tariff arrangement to account for the fact that many households are using a single meter. Under this arrangement, both sides benefit: the community gets reliable access to an affordable waste supply, while PALYJA supplies a large number of houses with water at much lower overhead and administrative costs.

Source: Fournier et al. (2010)

In China's Gansu province, for example, investment in the collection of local rainwater at a cost of US\$12 per capita was sufficient to enable a significant upgrade of domestic water supplies and to supplement irrigation. One project benefited almost 200,000 households (Gould 1999). At the micro-scale, it is possible to make much greater use of aid

organisations and local knowledge. In Western Jakarta, for example, the local water utility is working with non-government organisations to provide water to people in informal settlements in a manner that would be impossible for a government utility to do without being seen to sanction the presence of these settlements (see Box 4).

### **Accessing new (non-traditional) sources of water**

One of the most common approaches to resolving water-supply problems is to build a large dam. Constructing them typically involves significant cost, the dislocation of many people and many adverse environmental problems. **Schreiner et al. (2010)** observe that urban communities have historically relied on large dams for their water supplies. More recently, however, water-supply options have expanded to include the capture and storage of stormwater and desalination, fog interceptions in cloud forests (notably in the Andes mountains), transfers between islands, inter-basin water transfers, bulk transport such as by pipeline or Medusa bags (giant polyfibre bags holding up to 1.5 billion litres of potable water that are towed by ships). Other communities and countries are investing in sewage recycling. Singapore, for example, has invested in the development of systems that treat sewage to a standard allowing it to be used for drinking purposes. Most of these technologies, however, are reliant upon the use of increasing amounts of energy and, as a result, the costs of water provision are rising in most regions where there is physical water scarcity.

Desalination has the advantage that it is climate independent but, as with most of these alternative sources of supply, is disadvantaged by the fact that it requires access to large amounts of energy. Typically, sewage recycling is cheaper than desalination as it uses the same reverse osmosis technology but requires about half as much energy per unit of water treated (Côté et al. 2005). Public opposition to household use of recycled sewage water, however, is strong (Dolnicar and Schäfer 2006). A careful assessment of the costs of these alternative sources of supply often reveals that it is cheaper to invest in demand control (**Beato and Vives 2010; 2030 Water Working Group 2010**). In a green economy, there

is much more attention to the long-term costs and impacts of resource use on the environment.

### **Producing more food and energy with less water**

As the world's population increases, more water will be needed for household and industrial purposes with the consequence that in many areas, either more food will have to be imported, or more food produced with less water. When asked "Is there enough land, water, and human capacity to produce food for a growing population over the next 50 years – or will we 'run out' of water?", analysis undertaken by the International Water Management Institute (IWMI) reports that "It is possible to produce the food – but it is probable that today's food production and environmental trends, if continued, will lead to crises in many parts of the world" (Molden 2007).

In many developing countries, typical irrigated maize yields are in the vicinity of one to three tonnes per hectare whilst they could be as high as eight tonnes per hectare. There is a significant opportunity to increase crop yields and avoid a global food security crisis. If this opportunity is realised, then not only will it be possible to divert water to other uses, but it will be possible for developing countries to produce a surplus for sale to others.

### **Institutional reform**

When coupled with more traditional "hard" approaches to investment in built infrastructure, the "softer" approach of developing more effective administrative arrangements and policies that encourage private investment can significantly reduce the amount of money that governments need to invest in the water sector to achieve the same outcome. Opportunities to do this are developed in section 5. Typically, soft approaches focus on incentives and the factors that motivate consumers to manage their water use.

## 4 The economics of greening water use

Research around the world suggests that there are no single-shot solutions to the world's mounting water access, sanitation and scarcity problems. Each circumstance has its own unique set of challenges and opportunities. At the most general level, it is becoming apparent that the best results come for the pursuit of mixed solutions. Simple single-shot solutions tend to be prohibitively expensive and, in many cases, are insufficient to solve known supply problems (**2030 Water Resources Group 2010**). In the Zambezi Basin, it has been estimated that even full development of the area's irrigation potential would benefit no more than 18 per cent of its rural poor (Björklund et al. 2009). A much more sophisticated investment strategy is needed (**Ménard and Saleth 2010**).

### 4.1 The economics of investing in water and ecosystems

Under the global model developed for the Green Economy Report by the Millennium Institute, the green investment scenario assumed investment in the water supply and sanitation sector would equal that estimated by Hutton and Bartram (2008b) as necessary to achieve the MDGs for water by 2015. Once this is achieved, it is assumed that governments will decide, once again, to halve the number of people without access to a reliable mains water supply and adequate sanitation. This new goal is achieved in 2030. Any funds left over during this second period are allocated to other water-related investments. In areas where there is economic water scarcity, priority is given to the construction of dams. In other areas, investment is channelled into making water-use more efficient. Where possible, and economically appropriate, desalination plants are constructed. These are assumed to supply water into the urban sector at a cost of US\$0.11/m<sup>3</sup> – in constant US\$2010, same unit for monetary values below.

From the perspective of water, the economy and value for money, the results from this modelling are encouraging (see Table 2). Under the business-as-usual (BAU) scenario, water use remains unsustainable and stocks of both surface and groundwater decline. Under the green investment scenario, water use at the global level is kept within sustainable limits and all the MDGs for water are achieved in 2015. Water use is more efficient, resulting in increased agricultural, biofuel and industrial production. The number of people living in a water-stressed region is 4 per cent less than under BAU by 2030, up to 7 per cent by 2050.

	Unit	2% GDP invested in green sectors	
		2030	2050
Additional investment in water sector	US\$Bn/year	191	311
Additional water from desalination	Km <sup>3</sup>	27	38
Water from efficiency improvements (driven by green investments)	Km <sup>3</sup>	604	1,322
Total employment in the water sector	Mn people	38	43
Change in total employment in the water sector relative to BAU 2*	%	-13	-22

\* BAU2 refers to the BAU scenario with an additional 2% of global GDP per year invested according to current patterns and trends (see Modelling chapter for more detailed explanation of scenarios and results)

**Table 2: Modelled results of the Green Investment scenario**

When compared with the BAU scenario for 2050, total employment and income is greater under the green investment scenario, whereas the number of people working in the water sector is lower. This counter-intuitive finding occurs because the sector becomes much more efficient. Labour and other resources, which, under BAU would have been retained in the water sector, are freed for use in other sectors. In addition, as water is used more efficiently more is available for manufacturing and other purposes with the result that more people are gainfully employed.<sup>8</sup>

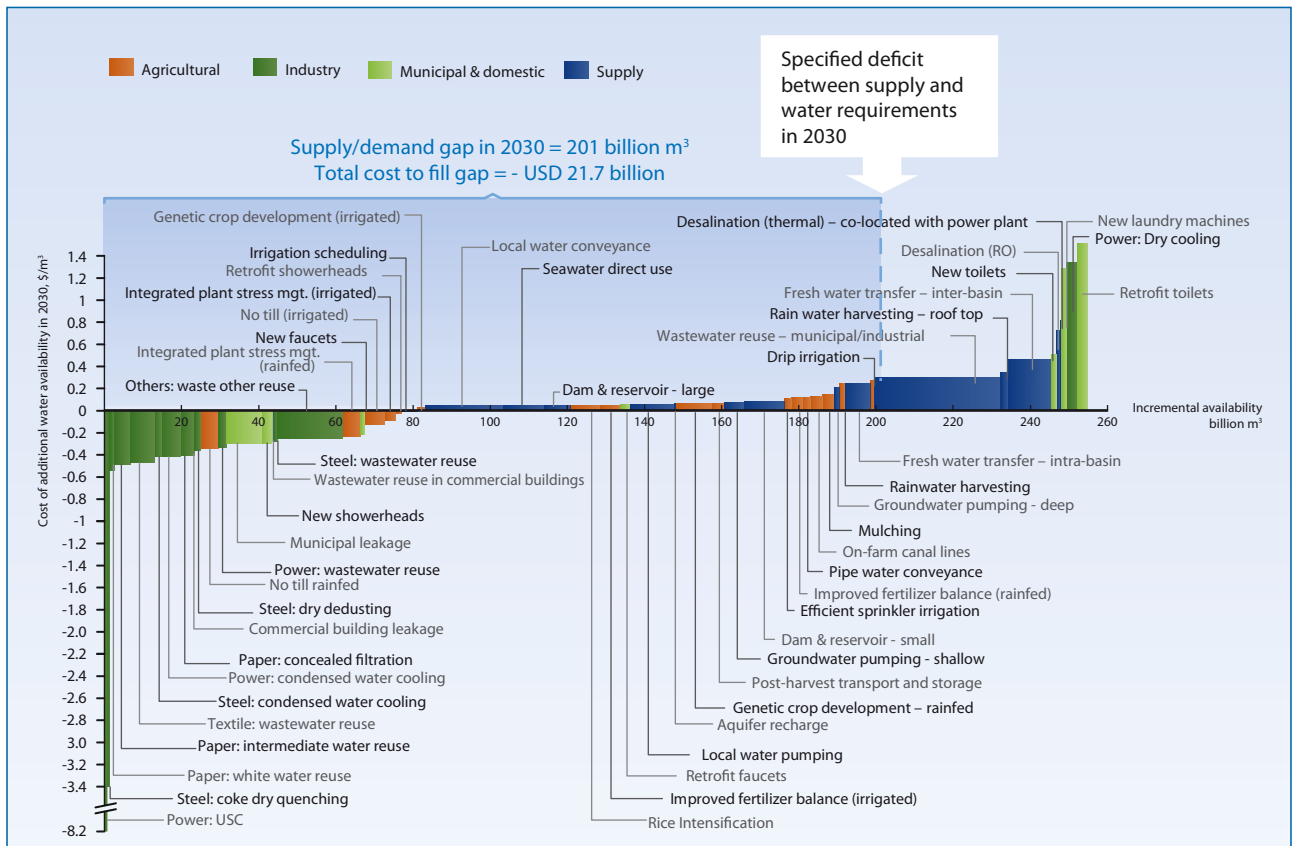
The overall conclusion from this assessment is that, where there is water scarcity or large proportions of a population do not have access to adequate water supply and sanitation services, early investment in water is a necessary precondition to progress.

### 4.2 Selecting projects and initiatives for investment

While it is useful and informative to examine the economics of investing in water at the global level, investments must be made primarily at the river basin, catchment and local level.

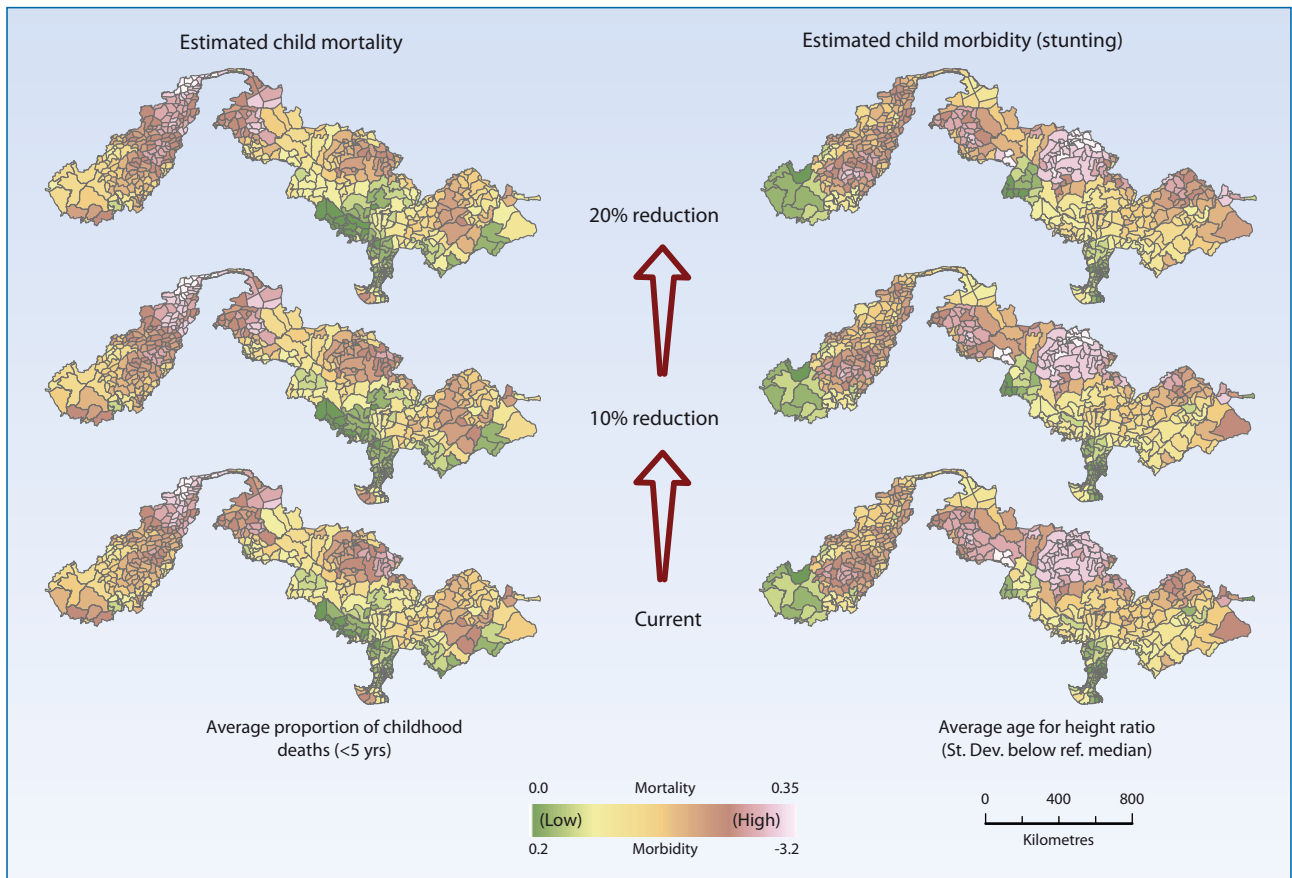
8. These findings are consistent with those of Hagos et al. (2008) who found that, as access to water improves, employment in other sectors expands.





**Figure 12: Relative costs of different methods of supplying water in China**

Source: 2030 Water Working Group (2009)



**Figure 13: Predicted effect of a 10 per cent and 20 per cent reduction in the proportion of people obtaining their primary water supply from surface water or unprotected well water on child mortality and child morbidity (stunting), Niger basin**

Source: Ward et al. (2010)

In areas where the costs of enhancing water supplies from traditional sources are rising, the 2030 Water Working Group is recommending the preparation of formal costs curves similar to those shown in Figure 12. These cost curves rank each potential solution to a problem in terms of the relative cost per unit of desired outcome achieved and can be used to assess the likely costs and benefits of each solution. One of the most striking features of this approach is that one often finds solutions that both make more water available and cost less money. In China, for example, constructing water-availability cost curves identified 21 opportunities to make more water available for use and save money (Figure 12). These include increased paper recycling, investment in leakage reduction, wastewater reuse in power stations and commercial buildings and investment in water-efficient shower heads. All of these approaches are consistent with the development of a green economy, which seeks to minimise the impact of economic activity on the environment.

### 4.3 Flow of benefits from investment in the water supply and sanitation sector

Many returns to investment in the water sector are indirect. Build a toilet for girls in a school and they are more likely to go to school. This simple statement highlights the fact that investment in water opens up other opportunities for development. Assessing the case for more investment in water infrastructure in the Niger Basin, **Ward et al. (2010)** report that investment in providing access to potable water and in education are the only two variables that are consistently related to poverty reduction across the whole Niger river basin (Box 5).

Highlighting the complex spatial nature of responses to water investment, Figure 13 shows the predicted reductions in child mortality and morbidity from the protection of drinking water supplies.

#### Box 5: Empirical analysis of the relationship between poverty and the provision of access to water and sanitation in the Niger basin

Ninety four million people live in the Niger basin. The proportion living below the poverty line in Burkina Faso is 70.3 per cent, in Guinea 70.1 per cent and in Niger 65.9 per cent. Childhood mortality rates are up to 250 per 1000 live births. In 2004, only 53 per cent of those living in the Niger basin were found to have access to a reliable and safe source of drinking water. Only 37 per cent had access to adequate sanitation facilities.

The quality of water used by households appears to be as important, or more so, than the total quantity of water available in the environment in predicting poverty levels. The use of unprotected well or surface water is generally positively correlated with increased child mortality and increased stunting.

In north-west Nigeria and east Nigeria, a 10 per cent decrease in the number of people using unprotected water is correlated with a decrease in child mortality of up to 2.4 per cent. Increased irrigation development is correlated with reductions in child stunting in central Mali, north-west Nigeria, central and eastern Nigeria and North Burkina Faso. Increased time spent in education is significantly correlated with a reduction in child mortality and child stunting. In much of the Mali Inner Delta, a one-year rise in the average level of education is associated with an approximate 3 per cent fall in child mortality.

The area of irrigated land was associated with decreases in poverty in only two cases, north-west

Nigeria and eastern Nigeria and northern Cameroon. This suggests that the contribution of irrigation to total rural welfare is low in the Niger basin and that the levels of irrigation potential are too small at present to offer a discernable improvement in livelihoods at this scale of analysis. This is in contrast to the general literature on development in this region that suggests irrigation will be crucial for the future economic wellbeing of the basin, along with improvements in the productivity of rain-fed agriculture. However, it may be that the benefits of irrigation do not yet accrue to the people engaged in its practice or that they do so at levels too small to register in these statistics.

The data suggest poverty reduction initiatives that rely solely on hydrologic probabilities or fail to account for the different causal relationships of spatially-differentiated poverty are likely to be less effective than those that take a mixed approach.

Strong spatial patterning is evident. Education and access to improved water quality are the only variables that are consistently significant and relatively stationary across the Niger Basin. At all jurisdictional scales, education is the most consistent non-water predictor of poverty. Access to protected water sources is the best water-related predictor of poverty.

Source: **Ward et al. (2010)**.

# 5 Enabling conditions – Overcoming barriers and driving change

The first half of this chapter has focused on the case for investing in the provision of ecosystems services and in the water supply and sanitation sector. In the second half, we focus on the institutional conditions, “softer” approaches, which have the potential to speed the transition to increase the return on investment and reduce the amount of money that needs to be invested in the water sector.

Without significant water policy reform to enable the reallocation of water from one sector to another, financially reward those who make water use more efficient and so forth, global analysis by the **2030 Water Working Group (2010)** suggests that some nations will not be able to avoid the emergence of a water crisis in many regions. If wide ranging reforms are adopted, however, then this Group’s analysis suggests that most water crises can be averted. Investment in water policy reform and governance enables greater engagement and use of local knowledge and for investments to be made at a multitude of scales. When such approaches are taken, the 2030 Water Working Group estimates that the global amount of money that needs to be invested in the water sector can be reduced by a factor of four.

## 5.1 Improving general institutional arrangements

Arguably, the greatest impediment to investment in water infrastructure and management arrangements has been the difficulty in establishing high-level governance and political support for arrangements that support effective governance (Global Water Partnership 2009a). Problems range from a simple lack of institutional capacity to the presence of widespread corruption<sup>9</sup> and opportunities to gain political favour. Building upon these observations in a background paper prepared for this chapter, **Ménard and Saleth (2010)** report that governments are learning that improvement in arrangements for the administration of water resources offers one of the least-cost opportunities to resolve water-management problems in a timely manner. Long-

9. The 2008 Global Corruption Report found that corruption in the water sector is likely to increase the cost of achieving the Millennium Development Goals by US\$50 billion (Transparency International 2008). US\$50 billion is about the same amount of money as the 2030 Water Resources Group’s estimate of the annual cost of implementing the least-cost solution to the resolution of global water problems.

term solutions such as the establishment of reliable, stable governance arrangements for the supply of water are central to a green economy.

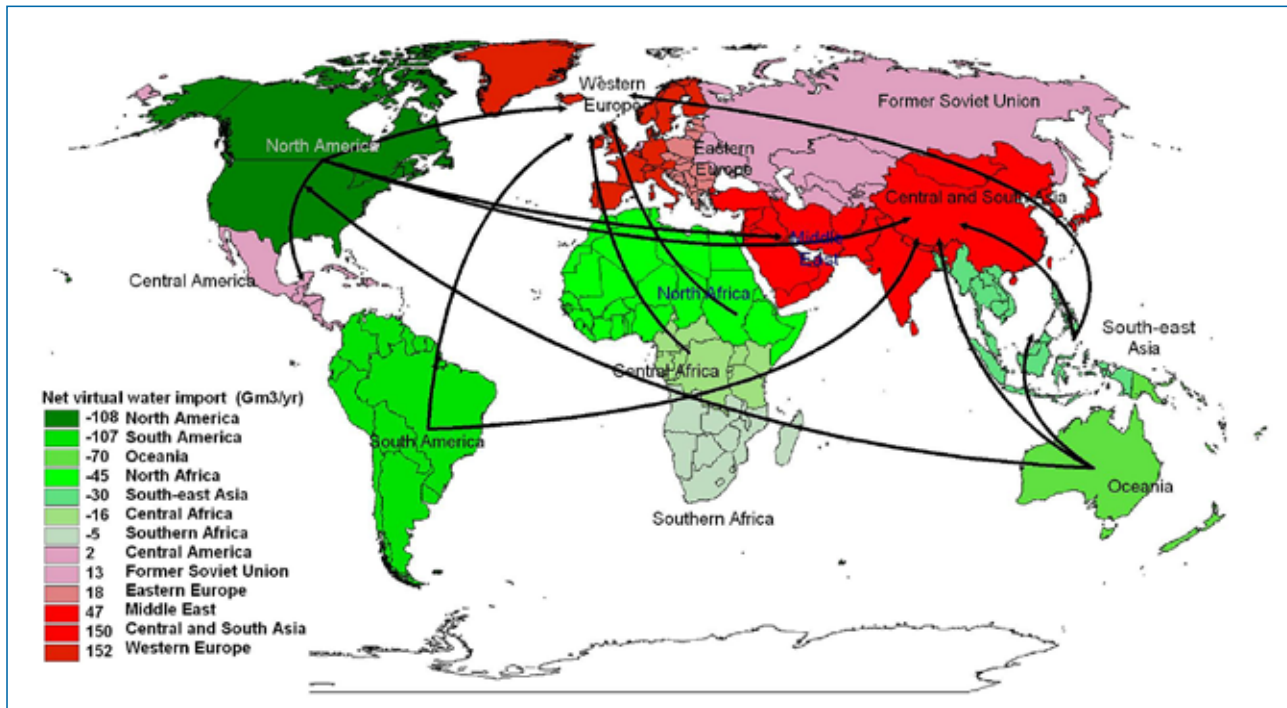
A parallel issue is the question of rights or entitlements to use land and water. When these rights are insecure, the incentive to take the long-term perspective necessary to encourage green approaches to investment is weak. When land tenure, water entitlements and other forms of property rights are well-defined, far more sustainable forms of resource use can be expected. Early investment in the development of land registers and other similar processes are simple ways to expedite the transition to a green economy.

Increases in the capacity of a nation to collect taxes will clearly make it easier to move to full-cost pricing arrangements and, where appropriate, provide rebates and other forms of assistance to the most needy without having to resort to inefficient cross-subsidies.

Another example of an enabling condition is the use of education and information programmes designed to increase awareness of opportunities to act in an environmentally responsible manner. If members of a community feel obligated to look after the environment then they are more likely to do so.

## 5.2 International trade arrangements

The Enabling Conditions chapter discusses the role of international trade and trade-related measures in influencing green economic activity. Whether or not freer trading arrangements will ultimately be to the benefit of water users depends upon the degree of trade liberalisation that occurs and what exceptions are made. As agriculture uses around 70 per cent of all water extracted for consumptive purposes, and large amounts of water are embodied in many of the agricultural products traded (Figure 14), this policy option deserves careful consideration. When trade is unrestricted and all inputs priced at full cost, communities have the opportunity to take advantage of the relatively abundant sources of water in other parts of the world. When trade in agricultural products is restricted, water use is likely to be less efficient. Fewer crops can be grown per drop of available water.



**Figure 14: Regional virtual water balances and net interregional virtual water flows related to the trade in agricultural products, 1997–2001.** The arrows show net virtual water flows between regions (>10 BCM/yr)

Source: Chapagain and Hoekstra (2008)

As a whole, the world is generally worse off. However, some countries strive for “food sovereignty” for various reasons including security.

In an attempt to understand the likely impacts of freer trading arrangements on water use, a background paper to this chapter uses a model to estimate the likely effects of agricultural trade liberalisation on water use (**Calzadilla et al. 2010**). The model used differentiates between rain-fed and irrigated agriculture and includes functions that take into account the effects of climate change on the volume of water available for extraction. The trade-liberalisation scenario is based on the proposals being developed as part of the Doha round of negotiations, which seek to move the world towards a regime where agricultural trade is less restricted. In particular, the analysis assumes that there is a 50 per cent reduction in tariffs, a 50 per cent reduction in domestic support to agriculture and that all export subsidies are removed. Given that progress towards such a regime will take time to implement, the scenario is examined with and without climate change. The climate-change scenarios are based on those developed by the International Panel on Climate Change (2008).

Table 3 presents a summary of the findings of this modelling exercise, presented in more detail in the background paper. The introduction of “Doha-like” freer trading arrangements increases global welfare by US\$36 billion. If strong climate change occurs, global

welfare is reduced by US\$18 billion. The model assumes no change to the policies that determine how the welfare benefits from increased trade are distributed. **Calzadilla et al.** conclude that:

- Trade liberalisation increases the quantity of agricultural products traded and the capacity of nations to trade with one another with the consequence that global capacity to adjust to climate change is greater than it otherwise would be;
- Trade liberalisation tends to reduce water use in water-scarce regions and increase water use in water-abundant regions, even though water markets do not exist in most countries; and
- Trade liberalisation makes each nation more responsive to changing conditions and, as a result, reduces the negative impacts of climate change on global welfare by 2 per cent. Regional changes, however, are much larger than this.

In summary, the modelling suggests that freer international trading arrangements for agriculture will significantly reduce the costs of facilitating adjustment and attaining MDG targets. Trade liberalisation can be expected to reduce water use in places where supplies are scarcest and increase water use in areas where they are abundant. Trade liberalisation increases the capacity to adapt to climate change and reduces its negative effects.

Regions	50% reduction in tariffs, no export subsidies and 50% reduction in domestic support to Agriculture	Strong Climate Change Scenario	Both scenarios combined (Free trade and strong climate change)
United States	-1,069	-2,055	-3,263
Canada	-285	-20	-237
Western Europe	3,330	1,325	4,861
Japan and South Korea	11,099	-189	10,970
Australia and New Zealand	622	1,022	1,483
Eastern Europe	302	538	883
Former Soviet Union	748	-6,865	-6,488
Middle East	2,104	-3,344	-1,213
Central America	679	-240	444
South America	1,372	805	2,237
South Asia	3,579	-3,632	-28
Southeast Asia	3,196	-3,813	-552
China	5,440	71	5,543
North Africa	4,120	-1,107	3,034
Sub-Saharan Africa	218	283	458
Rest of the World	285	-308	-17
Total	35,741	-17,530	18,116

**Table 3: Change in regional welfare over 20 years as a result of climate change and trade liberalisation, US\$ million**

### 5.3 Using market-based instruments

Market-based instruments that can be harnessed to foster a green economy include:

- Payments for Ecosystem Services (PES);
- Consumer-driven accreditation and certification schemes that create an opportunity for consumers to identify products that have been produced sustainably and pay a premium for access to them; and
- Arrangements that send a scarcity signal including the development of offset schemes, the trading of pollution permits and the trading of access rights to water.

Each of these approaches has direct application to the water sector and the degree to which communities are likely to become interested in maintaining and investing in the provision of ecosystem services.

#### Payments for Ecosystem Services

From a water perspective, there are two main types of payments for ecosystem services – those financed by the user of a service and those financed by a government or donor (Pagiola and Platais 2007; Engel et al. 2008). In either case, such schemes can be successful only when a secure source of money for the scheme has been identified and committed. Arguably, the most

efficient are operated by users who are able to identify which services they want and the price they are willing to pay for them. Most government-financed programmes depend on financing from general revenues and, because they typically cover large areas, they are likely to be less efficient. Moreover, because they are subject to political risk, they are less likely to be sustainable. When a government or financial conditions change, support for the scheme can collapse (Pagiola and Platais 2007; Wunder et al. 2008).

PES schemes are becoming common in Latin America and the Caribbean region. In Ecuador, Quito's water utility and electric power company pays local people to conserve the watersheds from which this company draws its water (Echavarría 2002a; Southgate and Wunder 2007). In Costa Rica, Heredia's public-service utility pays for watershed conservation using funds derived from a levy on consumers (Pagiola et al. 2010).

Many small Latin American towns have similar schemes, including Pimampiro in Ecuador; San Francisco de Menéndez in El Salvador and Jesús de Otoro in Honduras (Wunder and Albán 2008; Herrador et al. 2002; Mejía and Barrantes 2003). Hydroelectric producers are also becoming involved. In Costa Rica, for example, public-sector and private-sector hydro-electricity producers are paying for conservation of the watersheds from which they draw water. Pagiola (2008) reports that these companies now contribute around US\$0.5 million

per annum towards the conservation of about 18,000 ha. In Venezuela, CVG-Edelca pays 0.6 per cent of its revenue (about US\$2 million annually) towards the conservation of the Río Caroní's watershed (World Bank 2007). Some irrigation systems, such as those in Colombia's Cauca Valley, have participated in schemes like these (Echavarría 2002b).

More generally, and as explained in **Khan (2010)**, as countries shift to a greener set of economic arrangements, the costs of more traditional hard engineering approaches to water management involving the construction of treatment plants, engineering works to control floods, etc. become more expensive. In contrast, the cost of operating an ecosystem payment scheme is much less likely to increase. For this to occur, however, parallel investments in the development of property rights and governance arrangements may be necessary to ensure water-supply utilities can enter into contracts that maintain access to ecosystem services and expect these contracts to be honoured. Well-defined land tenure systems, stable governance arrangements, low transaction costs and credible enforcement arrangements are essential (**Khan 2010**).

As noted elsewhere in this chapter, early attention to governance arrangements is a necessary precondition to the inclusion of water in a transition strategy to a green economy.

### **Strengthening consumer-driven accreditation schemes**

Whilst rarely used in the water sector, in recent years there has been a rapid expansion in the use of a variety of product accreditation schemes that enable consumers to pay a premium for access to products that are produced without detriment to the environment including its capacity to supply water-dependent services. As observed by de Groot et al. (2007), these accreditation schemes rely on the self-organising nature of private market arrangements to provide incentives for the beneficiaries of the improved service to pay for it. Once established, these arrangements can play an important role in encouraging the restoration of natural environments.

Arguably, one of the better-known examples is the labelling scheme developed by the Forest Stewardship Council. The Council guarantees that any timber purchased with its label attached has been harvested in a manner that, amongst other things, seeks to maintain ecological functions and the integrity of a forest. Where appropriate, this includes recognition of the essential role that forests play in water purification and in protecting communities from floods.<sup>10</sup>

10. For more information see <http://www.fsc.org/pc.html>

### **Increasing the use of tradeable permit, off-set and banking schemes**

A broad class of market-based instruments of relevance to a green economy are those that limit opportunity to pollute and / or use a resource. There are many variants of such schemes but all work by using a market mechanism to reward people who are prepared to cease or reduce a water-affecting activity, thus allowing others to take up the same activity and thereby ensuring an overall controlled impact on the environment.

One such example is a mechanism whereby a water treatment plant can release more nutrients into a waterway by arranging for the reduction of nutrient pollution from a nearby dairy farm. In many cases, the result can be a significant improvement in water quality at a much lower cost had the water treatment plant not been allowed to increase its emissions. In rural areas, nitrate pollution charges and trading schemes are often suggested and are now operational in parts of the USA (Nguyen et al. 2006).

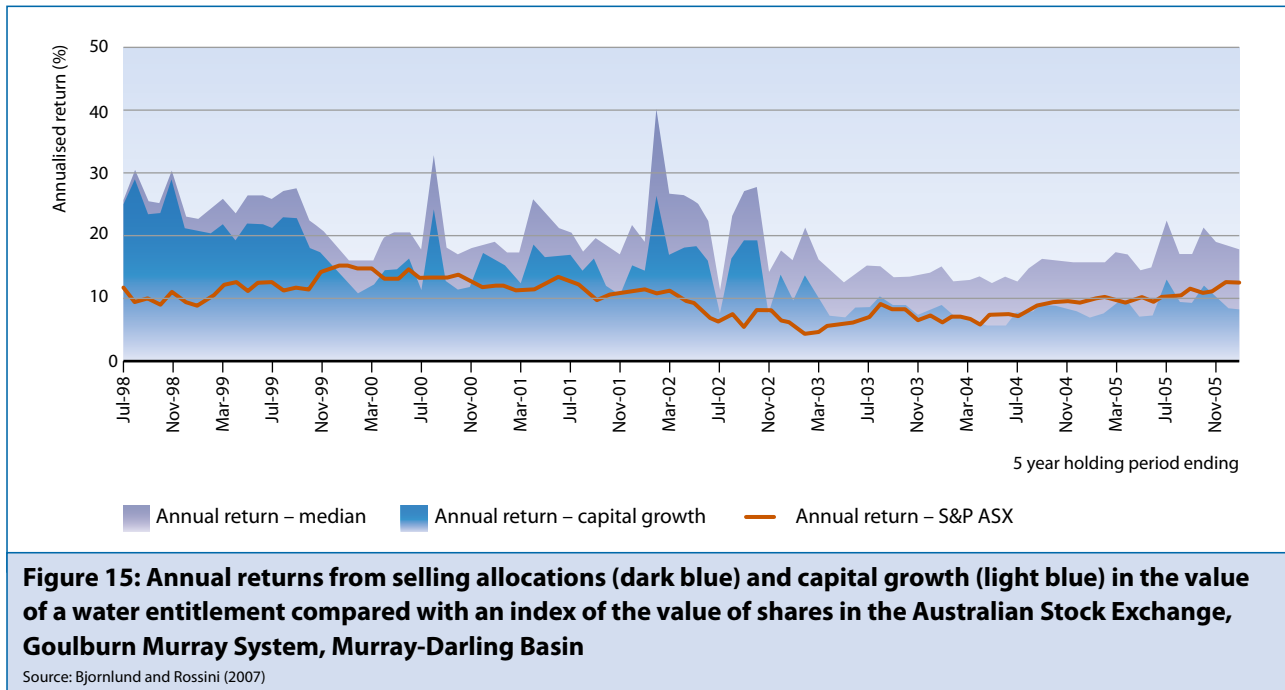
Another example, well developed in the USA, is the use of wetland banking schemes that require any person proposing to drain a wetland to first arrange for the construction, restoration or protection of another wetland of greater value (Robertson 2009). In these schemes, it is possible for a person to restore a wetland and then bank the credits until a third party wishes to use them. Three quarters of these wetland banking arrangements involve the use of third-party credits (Corps 2006; Environmental Law Institute 2006).<sup>11</sup>

## **5.4 Improving entitlement and allocation systems**

The last class of market-based instruments of particular relevance to water are those that use water entitlement and allocation systems to allow adjustment to changing economic and environmental conditions by allowing people to trade water entitlements and allocations.

In well-designed systems, water-resource plans are used to define rules for determining how much water is to be allocated to each part of a river or aquifer and a fully-specified entitlement system is then used to distribute this water among users. Under such an arrangement rapid changes in supply conditions can be managed efficiently (Young 2010). Australian experience in the development of fully-specified entitlement systems is described in Box 6. Among other things, the approach enables people to use bottom-up market based

11. In each of these schemes banking and trading is possible only because they involve the development of indices that enable wetlands of differing value per hectare to be compared with one another.



approaches to respond rapidly to changes in water supply. Consistent with the notion of increased returns from taking a green approach to the development of an economy, the introduction of water markets in Australia has produced an estimated internal rate of return in excess of 15 per cent per year over the last decade (see Figure 15). The result has been a considerable increase in the wealth and welfare of those involved.

In a green economy, the environment is given rights that are either equal or superior to those of other users of a water resource. In countries where property right systems are robust and users comply with entitlement and allocation conditions, environmental managers are beginning to purchase and hold water entitlements for environmental purposes. In Oregon, USA, for example, the Oregon Water Trust has been buying water entitlements from irrigators since 1993 (Neuman and Chapman 1999) and then using the water allocated to them to maintain and improve the function of streams and water-dependent ecosystems (Scarborough and Lund 2007). In Australia, the Commonwealth Environmental Water Holder (CEWH) has recently acquired 705 GL of water entitlements from irrigators for similar purposes in the Murray Darling Basin and has announced its intention to continue to do this until it holds in the vicinity of 3,000 to 4,000 GL of water entitlements (Murray Darling Basin Authority 2010). If this process is completed, the CEWH will hold between 27 per cent and 36 per cent of all the Basin's water entitlements.

### 5.5 Reducing input subsidies and charging for externalities

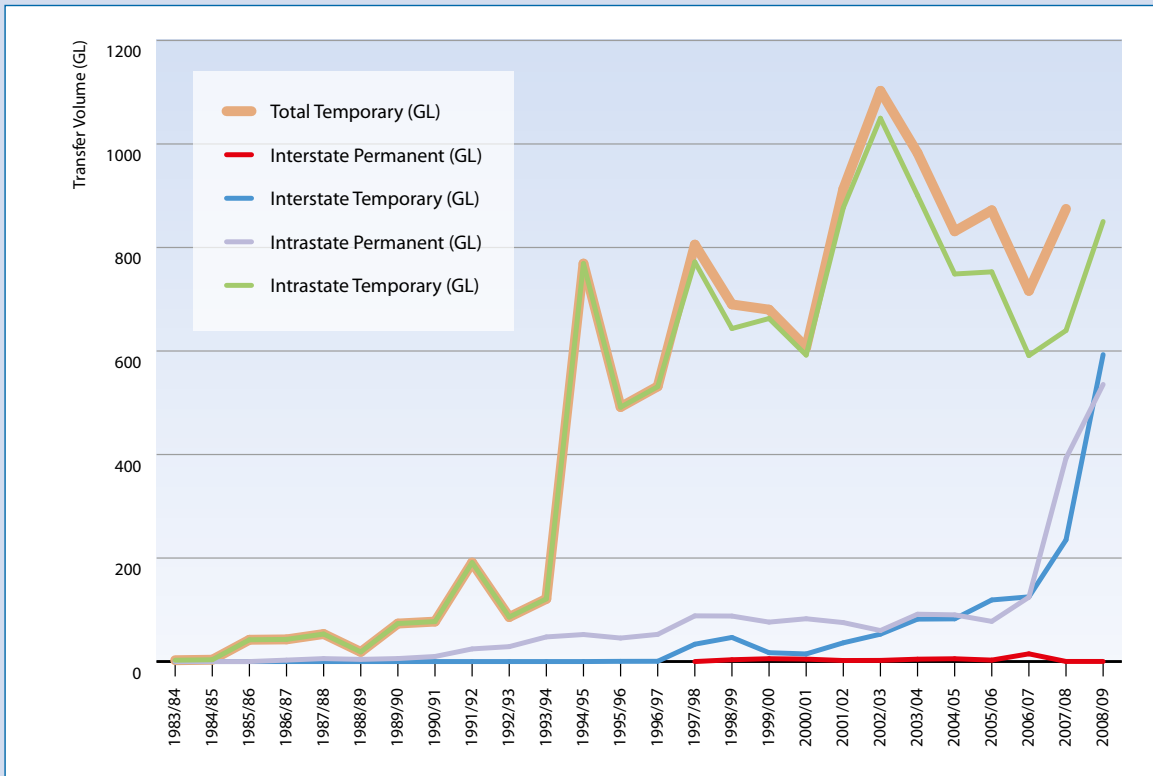
In some cases, subsidies can be justified but unless implemented with great care, they can have a perverse

effect on progress towards the greening of an economy. In most cases, subsidies encourage the exploitation of water at unsustainable rates. In India's Punjab Province, for example, electricity for groundwater pumping is supplied to farmers either at a heavily subsidised price or for free. Experience is now showing that these subsidies encourage farmers to pump much more water than otherwise would be the case and, as a result, water levels in 18 of Punjab's 20 groundwater districts are falling rapidly. Officials are aware of the adverse effects of subsidising electricity to this extent but have been unable to find a politically acceptable way to phase them out (The Economist 2009).

Processes that attempt to reflect the full cost of electricity use include funding research on the adverse effects of providing these subsidies and stimulating public debate about the wisdom of continuing to do so. If this research is rigorous and the communication strategies well developed, it is hoped that ultimately there will be sufficient political pressure to enable these subsidies to be removed (Ménard and Saleth 2010). As soon as this starts to happen, the money saved can be used to invest in other more sustainable activities. An alternative, much more expensive approach is to build a separate rural power supply system so that access to electricity can be rationed.

### 5.6 Improving water charging and finance arrangements

As noted by the OECD (2010), water-supply pricing policies are used for a variety of economic social and financial purposes. Ultimately, water policies need mechanisms that distribute water to where it is needed, generate revenue and channel additional sources of finance.



**Figure 16: Development of Murray Darling Basin water entitlement transfers**

Source: Young (2010)

## Box 6: Australian experience in the role of water markets in facilitating rapid adaption to a shift to a drier climatic regime

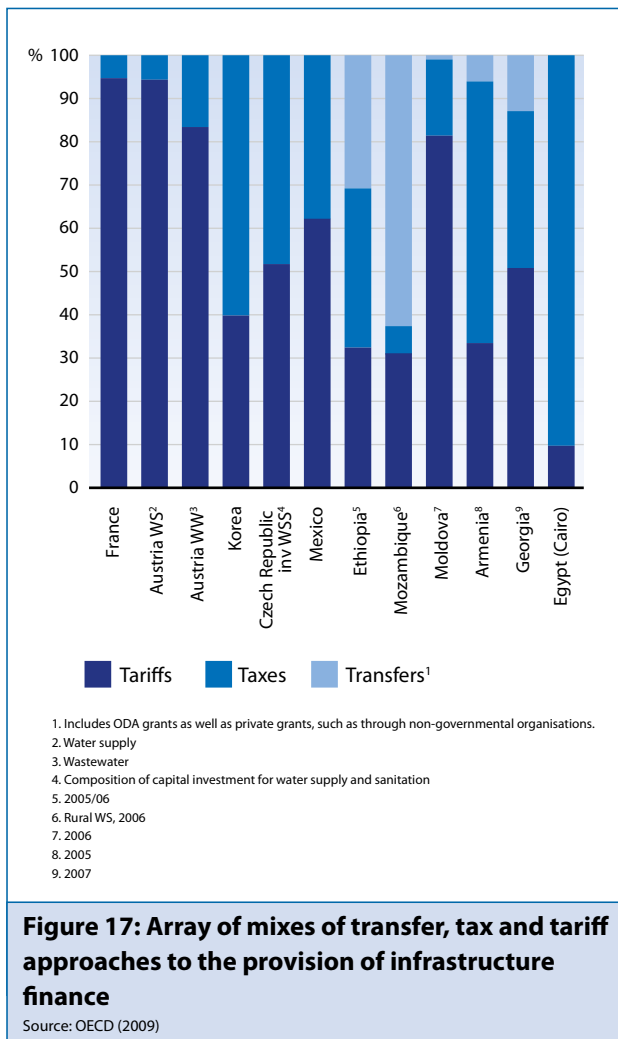
Recently, Australia's Southern Connected River Murray System experienced a rapid shift to a drier regime that has demonstrated both how difficult and how important it is to specify water rights as an entitlement only to a share of the amount of water that is available for use and not an amount. At the time that this shift occurred, the plans that were in place assumed that inflows would continue to oscillate around a mean and that known water accounting errors in the entitlement system could be managed. As a result, when a long dry period emerged, stocks were run down and managers decided to use environmental water for consumptive purposes on the assumption that more water could be made available to the environment when it rained again.

After four years of drought, and as the drought moved into its fifth, sixth, seventh and now eighth year, plans had to be suspended and new rules for the allocation of water developed (National Water Commission 2009). A new Basin Plan is now in the process of development and will seek, amongst other things, to deal with an acute over-allocation problem. In parallel with these changes,

considerable investment has been made in the development of the scientific capability to assemble the knowledge necessary to prevent these problems from re-emerging.

Another key feature of the system now being used in all Basin States is the definition of entitlement shares in perpetuity and the use of water markets to facilitate change. All water users now understand that they will benefit personally if they can make water use more efficient. As a result, a vibrant water market has emerged and significant improvements in the technical efficiency of water use have occurred. In this regard, Australia was lucky its entitlement system and the associated administrative processes had been developed in a manner that facilitated the rapid development of the water market possible (see Figure 16). Among other things, this included a much earlier commitment to meter use and established governance arrangements that prevent people from using more water than that allocated to them and the unbundling of water licences so that equity, efficiency and environmental objectives can be managed using separate instruments.





2. *Tax revenue* can be used to subsidise operating costs and cover capital costs; and
3. Grants and other forms of *transfer payment* can be sourced from other countries.

Figure 17 shows how different countries combine each of these approaches. Very few countries rely only upon tariffs to finance infrastructure investment, even though economic theory would suggest that charging people a tariff in proportion to the service provided is the most efficient option. Reliance on tax revenue is common and, when donors are willing, transfer payments (donations) can play a significant role. In OECD countries, it is now common for urban water-supply utilities to set a tariff that is sufficient to cover the full operating costs of supplying water (OECD 2010).

### Charging for access to water

Shifting to a green economy usually involves a commitment to begin charging for the full costs of resource use. With regard to water, however, there is a dilemma as access to clean water and adequate sanitation services is a human right (United Nations 2010a). To this end, many people believe that access to clean water and sanitation services for household purposes should be supplied either for free or at charge, which is much less than the cost of providing these services. In a green economy, the efficient use of resources is encouraged, as is investment in built infrastructure. There is also an emphasis on equity.

When considering the most appropriate charge to set, from an efficiency perspective, it is useful to distinguish between:

- The capture, storage, treatment and supply of water for public rather than private purposes;
- Situations where water supplies are abundant and when supplies are scarce;
- The supply of water to households, to industry and for irrigation;
- Regions where institutional capacity to collect charges is strong and when it is weak; and
- The need to recover daily operating costs and the need to make an adequate return on capital so that the supplier can afford to maintain both natural and built infrastructure.

Complicating the issue, there is also a need to consider the implications of charging people for the full cost of providing sanitation services. First, sanitation service provision generally requires access to water. Second, there are important public health issues to consider. When, for example, one person defecates in the open, health risks

From a greening economy perspective, we recognise, however, that there is little agreement about the best way to charge for access to water and sanitation services. Three background papers were adapted to assist with preparation of this chapter – a primer on the economics of water use, a primer on financing and a paper on South African experience with the supply of free access to basic water (Beato and Vives 2010; Vives and Beato 2010; Muller 2010). Relevant insights can also be gained from the background paper on Indonesian experience with the provision of water to Western Jakarta (Fournier et al. 2010). The United Kingdom is pioneering various pricing arrangements that reflect the full costs of providing water. The approach emphasises the role of pricing and charging in catalysing innovation and in encouraging communities to share access to water resources.

### Sources of revenue

Known as the “3 Ts,” in essence, there are three ways to finance water infrastructure and the costs associated with operating that infrastructure (OECD 2009):

1. Users can be charged a *tariff* for the water provided to them;

are imposed on all who live nearby. In an attempt to avoid the emergence of such problems, governments normally set building standards that require the provision of toilets and connection either to a sanitation service or an appropriate on-site treatment of the waste. When there is no effective building control and, especially when informal settlements are involved, a way to efficiently engage with communities needs to be found.

When water is used for public purposes, such as the maintenance of a wetland for biodiversity or recreational benefits, access is usually provided for free and funded by the government. Usually, this is efficient as the beneficiaries are numerous and not easily identified. Moreover, there is no congestion problem; many people can benefit without detracting from the benefit received by others.

When water supply (consumption) is for private benefit, however, use by one person typically excludes use by another. In such situations, the efficient strategy is to make water available to those who want it at, at least, the full cost of supply. Then, every water user has a greater incentive to use water efficiently. But this simple observation fails to consider important equity considerations that are discussed in the next section.

When water supplies are scarce, the efficient strategy is to price access to water at the marginal cost of supplying the next unit of water (**Beato and Vives 2010**). Costs increase as more and more water is produced. The efficient charge is equal to marginal cost – the cost of producing the next unit of water. Typically, this cost rises as more and more water is supplied.

When water supplies are scarce and no more water can be accessed by, for example, more desalination or recycling, economic theory would suggest the need for a scarcity charge.

When water supply is abundant, however, water pricing theorists face an interesting dilemma. As more and more water is supplied, the cost per unit of water supplied declines. Moreover, the cost of supplying the next unit of water is less than the average cost of supply. The result is a regime where, if water charges are set at marginal cost of supply, the revenue collected will not be sufficient to cover average costs – the water supply business will go bankrupt unless the supply charge is set above average long run cost of supply and/or a government makes up the short fall (**Beato and Vives 2010**).

The question of whether or not a government should fund any revenue short fall experienced by a water utility depends upon its capacity to collect revenue from other sources. When institutional capacity to collect revenue is strong, the most efficient charge is one that charges all users in proportion to the metered volume of water

taken. When institutional capacity is weak, however, it may not be possible to do this. Before volumetric charges can be introduced, meters must be installed and revenue collection procedures established.

Finally, it is necessary to differentiate between day-to-day operating costs and the cost of ensuring that sufficient money is set aside to fund infrastructure upgrades and maintenance, ecosystem restoration and to ensure an adequate return on capital. The former is sometimes known as the “lower bound cost” and the latter as the “upper bound cost”.

As a general rule, the faster any system shifts to lower bound cost and then onto upper bound cost, the more efficient, the more sustainable and more innovative water use will be. When institutional capacity is strong, the most efficient strategy is to set a price that is the greater of marginal cost and average cost. Mechanisms other than water pricing policies should be used to transfer income to disadvantaged households and businesses. We can now turn to the consideration of equity issues.

### Financing access for the poor

Throughout the world, strong views are held about the role of access to adequate water and sanitation service provision in regional development. Where the poor are involved there is definitely no consensus. Some people are of the view that the poor should be given access to water either for free or at a nominal charge. Others are of the view that all water users should have to pay the full costs of supplying water to them.

In an environment where a large number of children die as a result of lack of access to adequate water, what is the right tariff to set? Western Jakarta provides an illustrative case study. Some 37 per cent of the people living in Western Jakarta do not have access to a reliable mains water supply. Most of these people are poor and either buy water from carts operated by water vendors or collect it from an unhygienic source. Those forced to buy water from a cart pay up to 50 times the full cost of providing water access to a mains water supply. Government policy, however, requires the poor be provided access at a highly subsidised price so, in practice, those poor people who get access to mains water are supplied it at a price that is 70 times less than the price paid to water vendors. But, as the government cannot afford to pay this subsidy, it is actively discouraging the water utility from making water available to these people (**Fournier et al. 2010**). The poor who receive access to reliable subsidised water benefit but this assistance is of no benefit to the 37 per cent of people who do not have access to a reliable mains water supply. Table 4 shows the tariff structure used in Western Jakarta.

South Africa provides a different perspective on the question of what tariff to set. In 1996, South Africa

devolved responsibility for water management to local government and then introduced a policy that required local governments to provide a basic amount of water to all people free of charge, using funds redirected from central government. As a result, the proportion of the population without access to a reliable water supply has dropped from 33 per cent to 8 per cent (**Muller 2010**). Whether or not the same, or more, progress could have been made if users had been required to pay the full cost of supplying water to them is not known and probably cannot be determined reliably as water has played a central role in the political transformation of this country. Recently, the Constitutional Court of South Africa (2009) ruled that a local government could charge for access and use pre-paid meters as a means to do this.

Seeking empirical evidence in the Niger Basin, **Ward et al. (2010)** found that access to education and to clean water are the most consistent predictors of economic progress. Having analysed the data and, particularly, the high costs of delaying access because of revenue shortfall, one can observe that if countries cannot afford to make drinking water available at less than full cost of supplying it to all poor people, then an alternative approach is to focus on the efficient provision of water to all poor people at the cost of supply. From a green economy perspective, the strategy to pricing to adopt is the one that most speeds the transition.

#### **Cross-subsidising (selectively taxing) water use**

In many countries, the water tariff regimes are used to cross-subsidise the cost of supplying water to the poor.

Code	Customer Type	Volume of water used		
		0-10 m <sup>3</sup>	11-20 m <sup>3</sup>	>20 m <sup>3</sup>
K2	Low-Income Domestic	\$0.105	\$0.105	\$0.158
K3A	Middle-Income Domestic	\$0.355	\$0.470	\$0.550
K313	High-Income Domestic and Small Business	\$0.490	\$0.600	\$0.745
K4A		\$0.683	\$0.815	\$0.980
K413	Non-Domestic	\$1.255	\$1.255	\$1.255

Prices converted to US\$ and rounded to 3 decimal places

**Table 4: Water Tariff Structure in Western Jakarta, US\$ per m<sup>3</sup>**

Source: Adapted from **Fournier et al. (2010)**

As is the case in Jakarta, this is achieved by charging wealthier households and/or those who use large volumes of water more than the cost of supply and then using the resultant revenue to enable water to be supplied to the poor at less than full cost (Table 4). As a transitional strategy in countries with little other capacity to transfer wealth from the rich to the poor, a case can be made for the use of cross-subsidies, even though this approach distorts investment in water use. In developed countries, however, the use of a water charging regime to transfer income from one group of people or one region

## Box 7: Recent experience of private companies providing water to households

Phnom Penh Water Supply Authority in Cambodia has seen major transformations between 1993 and 2009. The number of connections increased seven-fold, non-revenue water fell from 73 per cent to 6 per cent, collection efficiency rose from 48 per cent to 99.9 per cent, and total revenues increased from US\$300,000 to US\$25 million, with a US\$8 million operating surplus. After receiving initial grants and soft loans from international financial institutions, the utility is now self-financing. Tariffs increased steeply in the early years, but they have been held constant at around US\$0.24/m<sup>3</sup> since 2001, because the combination of service expansion, reduced water losses and high collection rates has guaranteed a sufficient cash flow for debt repayment as well as capital expenditure.

Balibago Waterworks Systems serves around 70,000 customers in a rural area of the Philippines. The business has grown by going out to adjacent towns and villages and asking each community whether they would like the Balibago to build a network that would enable them to supply piped water to it. When Balibago does this, it begins by showing the community its regulated schedule of tariffs. The community is then asked if they want access to piped water and are prepared to pay the scheduled price for access to it. Balibago is finding that in many cases, the result is judged as an attractive proposition for communities that might previously have relied on hand pumps and wells, and it makes good money for the company's investors.

Source: Adapted from Global Water Intelligence (2010)

to another is extremely inefficient. For this reason alone, **Beato and Vives (2010)** conclude that subsidies should be targeted as tightly as possible and accompanied by a transparent strategy for their removal. The result is the emergence of a regime that encourages investment and innovation. Infrastructure is located in places where its use can be sustained. Sustainable jobs and more green growth follows.<sup>12</sup>

### **Increasing private-sector participation**

As a transition to efficient supply of water at full cost occurs, opportunities for the involvement of private enterprise in the provision of water supply and sanitation services increase. The main reason for considering such arrangements is that research is showing that private-sector engagement can help to deliver benefits at less cost and thereby release

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12. When water is supplied to businesses at less than full cost, businesses tend to locate in locations chosen on the assumption that subsidised access to water will continue. This, in turn, encourages people to live in and migrate to such places and locks an economy into a regime that becomes dependent upon the subsidy. As each of these steps occurs, opportunities for development are undermined.

revenue for green growth in other sectors. Once again, this opportunity is controversial. Several private-sector participation arrangements have failed. Nevertheless, there is little to suggest that the frequency with which these problems occur is less than that found among publicly-run systems (**Ménard and Saleth 2010**).

Closer analysis is showing that when contractual arrangements are well developed, use of the private sector can offer a wide range of benefits and, when the well designed contractual arrangements are in place, can outperform the public sector. Argentina, for example, has privatised approximately 30 per cent of its water supplies with very positive results. Child mortality is now 8 per cent lower in areas where water provision has been privatised. Moreover, this effect is largest (26 per cent) in the areas where people are poorest (Galani et al. 2002). The experience is equally positive in regions where businesses are allowed to supply water at full cost – operators are finding that many people are prepared to pay for the services they offer (Box 7).

## 6 Conclusions

Access to clean water and adequate sanitation services is critical to the future of each and every household. Water is clearly fundamental to food production and providing ecosystem services and vital for industrial production and energy generation.

Finding a way to use the world's water more efficiently and making it available to all at a reasonable cost while leaving sufficient quantities to sustain the environment are formidable challenges. In an increasing number of regions, affordable opportunities to access more water are limited. But progress has to be made to improve efficiency use and working within scientifically established and common practice limits. Direct benefits to society can be expected to flow both from increased investment in the water supply and sanitation sector, including investment in the conservation of ecosystems critical for water.

Research shows that by investing in green sectors, including the water sector, more jobs and greater prosperity can be created. Arguably, these opportunities are strongest in areas where people still do not have access to clean water and adequate sanitation services. Early investment in the provision of these services appears to be a precondition for progress. Once made, the rate of progress will be faster and more sustainable. Transition becomes possible.

Arrangements that encourage the increased conservation and sustainable use of ecosystem services can be expected to improve prospects for a transition to a green economy.

Ecosystem services play a critical role in the production of many goods and in many of the services needed by the world's human population but pressure on them is increasing. By investing in arrangements that protect these services and, where appropriate, enhance them there is opportunity to ensure that the greatest advantage is taken of these services. Often the most effective way forward is to invest first in the development of supply and distribution infrastructure so that pressure is taken off the systems that supply ecosystem services.

Significant opportunities for improvement include the development of arrangements that pay people who provide and do the work necessary to maintain access to ecosystem services.

Another opportunity is the formal allocation of water rights to the environment. Where water resources have

been over-allocated, there are significant opportunities to fund restoration before changes become irreversible at reasonable cost.

The costs of achieving a transition will be much less if the increased investment is accompanied by improvements in governance arrangements, the reform of water policies and the development of partnerships with the private sector.

The opportunity to improve governance arrangements is one of the biggest opportunities to speed transition to a greener economy. In any area where there is water scarcity, it is critical that governance arrangements are put in place to prevent over-use and over development of the available water resource. Building administrative regimes that are respected and trusted by local communities and industry takes time, but is essential in ensuring a return on the investments suggested in this chapter. Among other things, these new arrangements will need to be able to facilitate the transfer of water from one sector to another.

Individual decisions about how to use resources and where to invest are influenced by policy. From a green economy perspective, there are significant opportunities to reform policies in ways that can be expected to significantly reduce the size of the investment needed to facilitate progress. Phasing out subsidies that have a perverse effect on water use and adopting freer trading arrangements, brings direct benefits to many sectors. Other opportunities, such as the establishment of tradeable water entitlement and allocation systems, bring benefits initially to the water sector.

A sensitive issue is the question of how best to charge poor households for access to water and sanitation services. In green economies, there is a commitment to factoring social equity into the transition to arrangements, such as full cost accounting, that influence investment and decisions by people and industry. Ultimately, the question of how fast this transition should occur depends on a case-by-case assessment of the influence of the arrangement on the expected rate of progress. Where capacity exists, financial transfers and tax revenues collected from other sources can be used to fund the infrastructure necessary to provide households with access to services but, when this approach slows progress, tariffs should be raised to at least cover the full costs of service provision. Preference should go to the various pricing arrangements that enable most rapid progress.

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